

EXHIBIT A



Lewis County Information Technology

Lewis County Superior & District Courtrooms 1-4 Cisco Refresh

AUDIOVISUAL SOLUTION PROPOSAL

100260113

Version 5



Submitted by
Noah Huth



8509 154th Ave NE, Ste 100, Redmond, WA 98052 | 800.999.8590

Table of Contents

INTRODUCTION	3
JOBSITE ADDRESS	3
SCOPE	3
SCHEDULE	5
PRICING.....	6
WASHINGTON STATE DES CONTRACT NO. 00224	7
TECHNICAL SERVICES	8
PROJECT MANAGEMENT	8
ENGINEERING	8
CONTROL SYSTEM & DSP PROGRAMMING	8
INTEGRATION LABOR.....	9
TRAINING & DOCUMENTATION.....	9
PROVISIONS	10
WORK & PRODUCTS PROVIDED BY OTHERS (EXCLUSIONS)	12
NEW SYSTEM WARRANTY	13
AUTHORIZATION TO PROCEED – INTEGRATION SERVICES	14
APPENDIX A: Audio-Visual Services Extended Warranty 1-Year.....	15
APPENDIX B: EQUIPMENT LIST and PRICING	16
APPENDIX C: LABOR RATES	17
APPENDIX D: Avidex DES Contract Link	18
APPENDIX E: Lewis County Insurance Attachment.....	19

© Avidex Industries, LLC. This proposal is the property of Avidex. Avidex and the Avidex logo are the property of Avidex Industries, LLC. This document contains proprietary data and concepts that are the property of Avidex Industries, LLC. Information, details, and/or specific data may not be reproduced or duplicated.

For the purposes of this proposal, Avidex Industries, LLC will be referred to as “Avidex” and Lewis County Information Technology shall be referred to as “Client.”

INTRODUCTION

Avidex is passionate about delivering collaborative audiovisual solutions that improve the way we work, learn, and live. Avidex delivers innovative audiovisual and unified communication solutions that enable organizations to collaborate, create, and share ideas with technology solutions that are user-friendly, scalable, and serviceable. As a global AV integrator, Avidex creates unparalleled client experiences from strategic planning and system design through deployment, training, and managed services/support. Avidex is a PSNI Global Alliance affiliate, one of the top 10 largest AV integrators in the U.S., and is a subsidiary of ITOCHU International, Inc., a Fortune Global 500 corporation.

JOBSITE ADDRESS

Services will be delivered at 345 W Main Street Chehalis, WA 98532

In the following spaces

- *4th Floor Superior Courtroom 1*
- *4th Floor Superior Courtroom 2*
- *4th Floor Superior Courtroom 3*
- *4th Floor Superior Courtroom 4*
- *3rd Floor District Courtroom 1*
- *3rd Floor District Courtroom 2*
- *3rd Floor District Courtroom 3*
- *3rd Floor District Courtroom 4*

SCOPE

Executive Summary

This project modernizes the Superior and District Court video conferencing and control system infrastructure to improve reliability, flexibility, and courtroom usability. The effort replaces aging Cisco codecs and touch panels with current-generation hardware, ensuring continued manufacturer support, improved performance, and a consistent user experience across courtrooms.

New Cisco Codec Pro G2 units and Cisco Navigator touch panels will be deployed to support video conferencing workflows and updated system architecture. The solution is designed to maintain compatibility with Cisco Webex while enabling Cisco’s native WebRTC-based

third-party join functionality, allowing the County to pivot seamlessly to Zoom or other supported platforms as operational needs evolve.

To ensure smooth operation and long-term sustainability, control system programming will be updated to integrate the new devices and support revised workflows. Collectively, these upgrades enhance courtroom technology resilience, expand conferencing flexibility, and provide a standardized, future-ready AV environment across Superior Courtrooms 1 through 4.

Additionally, an evaluation of the existing beamforming microphone arrays in Superior Courtrooms will be conducted to determine feasibility and requirements for integration with the separate JAV system installed by others. Any additional hardware or integration needs will be documented and, if desired, addressed through an approved Change Order.

A structured support plan is included to ensure system stability and reliability following deployment.

System Details

1. Codec Replacement & Courtroom Upgrades

- Replace the existing Cisco video conferencing codecs in **Superior Courtrooms 2, 3, and 4** with **Cisco Codec Pro G2** units, including updated firmware.
 - Replace the existing Cisco Touch 10 control panels with **Cisco Navigators** in **Superior Courtrooms 1-4**
 - Replace the existing Cisco video conferencing codecs in **District Courtrooms 1, 2, 3, and 4** with **Cisco Codec Pro G2** units, including updated firmware.
 - Replace the existing Cisco Touch 10 control panels with **Cisco Navigators** in **District Courtrooms 1-4**
 - Ensure Cisco's native **WebRTC-based third-party join** is functional to allow the County to pivot to Zoom as an alternate to Webex
 - Update control system programming as required to support the new codecs and touch panels,
-

2. Superior Courtroom – Microphone System Evaluation

- Evaluate the audio systems in the **Superior Courtrooms**
- Assess what is required for BFA mic audio to be accessible to the **JAV system (installed by others)**.
- Any additional hardware, integration requirements, or programming identified during the evaluation will be **presented as a Change Order** for client review and approval.

Support

- A support plan is included to ensure system reliability following deployment, modernization, and integration. This plan extend certain SLA's that are above the standard 1-year system warranty. See Appendix A

Notes & Exclusions

- Any scope items not explicitly listed herein are excluded unless addressed via an approved Change Order.
- Lewis County IT is required to be available to Avidex as support during commissioning of the new Cisco codecs and Navigators.
- The labor estimate includes three (3) trips to site. Additional trips to site due to unavailability of courtrooms may add additional charges and be handled as a Change Order.
- Avidex intends to subcontract a small portion of this work. The sub will be in compliance with WA DES Contract guidelines.
- The County shall be provided with the EOL Cisco Codecs and Touch 10 panels after decommissioning

SCHEDULE

Avidex will develop a work schedule with Client that meets the implementation requirements of the project based upon equipment, resource, and room availability.

This project is anticipated to take approximately 8 week(s) from receipt of a valid Purchase Order, executed contract, or Notice to Proceed referring to this proposal. Actual delivery and installation schedules will be finalized and subsequently confirmed after receipt of a purchase order and mobilization payment (if required).

Equipment delivery is subject to change by manufacturers' supply and freight carriers. Avidex will provide schedule updates to Client through completion.

PRICING

EQUIPMENT AND MATERIALS	\$107,656.05
MANUFACTURER EQUIPMENT AND SOFTWARE MAINTENANCE	\$17,584.00
TECHNICAL SERVICES - includes audiovisual engineering, offsite and on-site installation and wiring, coordination and supervision, testing, checkout, owner training and New System Warranty. This proposal includes non-union labor for all activities.	\$39,130.81
GENERAL & ADMINISTRATIVE	\$0.00
360° SERVICE PLAN - 1 Year Essential Plan	\$9,444.00
PROJECT SUBTOTAL	\$173,814.86
SHIPPING ESTIMATE – Waived under WA DES Contract \$00224	\$0.00
PROJECT DISCOUNT with purchase of a 360° Service Plan	-\$7,554.81
SALES TAX ESTIMATE Applicable sales tax will be added to invoices based on current tax rates on the invoice date as required by state law	\$13,965.84
ESTIMATED PROJECT TOTAL	\$180,225.89



WASHINGTON STATE DES CONTRACT NO. 00224

Simple, Compliant Procurement for Audio-Visual Technology

What is DES Contract #00224?

DES Contract #00224 is a Washington State Department of Enterprise Services statewide cooperative purchasing contract that allows public agencies to purchase audio-visual technology and services without running their own competitive bid. Avidex is an awarded integration partner providing complete AV system design, equipment, installation, programming, and lifecycle support.

Who Can Use This Contract

- State Agencies
- Cities and Counties
- School Districts and ESDs
- Colleges and Universities
- Public Utility Districts
- Tribal Governments
- Qualified Non-Profit Organizations

Benefits for Public Agencies

- No RFP required – DES already completed the competitive solicitation
- Compliant procurement for Washington public sector entities
 - Pre-negotiated contract terms and pricing
 - Faster project timelines
- Access to experienced AV design and integration specialists

Simple Procurement Process

1	2	3	4
Define Needs Consult with Avidex	Request Avidex Quote Under DES #00224	Issue Purchase Order to Avidex Referencing Contract	Design, Install & Support Delivered

TECHNICAL SERVICES

The integration process incorporates everything needed to provide a complete, turnkey audiovisual solution and includes equipment, materials, labor, and the services required to complete the system integration as proposed within this document.

Avidex follows industry-certified and documented processes to ensure that each system is installed as intended.

The following describes the scope of work and project deliverables for Technical Services.

PROJECT MANAGEMENT

- Communicate with the Client through project final acceptance
- Coordinate activities with designated Client representative(s)
- Participate in meetings as required to complete the project and coordinate with other trades
- Monitor project implementation through completion
- Provide scheduling and oversight of Avidex personnel
- Coordinate equipment ordering
- Coordinate site conditions and infrastructure that impacts audiovisual systems
- Coordinate with site contractor(s) involved with audiovisual infrastructure
- Confirm successful completion of system testing
- Submit project close-out documentation

ENGINEERING

- Modify existing system functional diagrams
- Define control systems and digital signal processing (DSP) requirements
- Document network requirements necessary for AV system operation
- Test and commission AV system
- Adjust and balance system settings
- Record final system settings
- Provide end-user training

CONTROL SYSTEM & DSP PROGRAMMING

- Modify the existing AV system control code and/or DSP programming
- Modify the existing User Interface (UI)
- Support Engineering testing and commissioning

INTEGRATION LABOR

- Install AV equipment
- Site clean-up and trash disposal
- Assist engineering with systems testing

TRAINING & DOCUMENTATION

Training will be provided at the end of the project. This training will equip the Client with an understanding of day-to-day system operation. The training will consist of instruction and hands-on experience with the system.

Documentation will include record drawings. These will be assembled and delivered as electronic files.

Maintenance manuals for most electronic components are only available to manufacturer-certified and trained personnel and are not included in the final documentation.

A custom user guide has not been included in this proposal. If one is needed, the associated labor to create the user guide will be added through the change order process.

PROVISIONS

- Rooms are to be made available for exclusive use on the day(s) of the scheduled installation. Unless specifically arranged in advance, the room(s) will be available during Normal Business Hours in eight (8) contiguous hour segments. "Normal Business Hours" are defined as Monday through Friday, 8:00am to 5:00pm local time.
- Client will provide all electrical outlets floor boxes, conduits, and core drills in the area(s) where audiovisual equipment is to be installed as coordinated with Avidex prior to Avidex beginning on-site work.
- Jobsite building structures including ceilings, walls, and floors used to support audiovisual equipment are assumed to be vibration free.
- Client will provide adequate parking for vehicle(s) in a location conducive to vehicle access for the retrieval of tools and supplies throughout the workday. If such parking is within a secure facility, Client will validate the parking tickets for the vehicle(s). Parking fees will be added to invoices.
- If installation occurs in any room in which suspended ceiling tiles are installed, Client will provide a reasonable number of spare tiles of the same pattern and batch number as those of the tiles already installed in the room.
- Client accepts responsibility for all merchandise sold and provided for this installation, delivered to the job site. Client will provide secure storage for such merchandise. If Client cannot provide a secure storage space, Avidex will work with Client to identify and mutually agree upon a suitable solution. Avidex will not be responsible for any loss or damage, except loss or damage caused by an Avidex employee during the act of installation, which occurs after delivery and acceptance by Client.
- Existing hardware, wiring, programming, or configuration files are anticipated to be in good working order. Client shall provide programming and configuration files in editable formats. If, during the installation process, existing hardware, wiring, programming or configuration are found to be defective, the completion date of the project may be affected, and a change order may be required to overcome the obstacle(s) created by such defects.
- Client shall identify the presence of any pre- or post-tensioned ceilings or floors within the area of installation. If Avidex is to be held responsible for the integrity of such pre- or post-tensioned ceilings or floors, Avidex shall obtain, at Client's expense, one or more x-rays of the area(s) in which mounting hardware is to be attached to the structure of the building. Any expense incurred for x-rays shall be passed on to the Client, in the form of a change order or a line item on the purchase contract.
- Any standard merchandise that has been ordered for the job, is not used as a result of any customer changes to the design, or is refused by Client at the time of delivery will be subject to a minimum of 30% of the sales price restocking fees, plus any incurred freight charges. Any custom merchandise will be subject to 100% of the sales price restocking fee, plus any incurred freight.
- The agreed completion date may be moved, and a change order with incurred costs may be provided if Avidex is delayed for any of the following reasons, including but not limited to, equipment/material changes initiated by Client beyond the original approved design, labor disputes, delivery or construction delays, unavoidable casualties, or causes beyond Avidex's control.

- Avidex's proposals for installation costs are based upon 8-hour days and 40-hour work weeks, Monday through Friday, in site work hours, typically between the hours of 8:00AM and 5:00PM local time. Installation costs for work outside of normal business hours or business days may be subject to overtime rates, when mutually agreed in writing.
- Avidex shall make all reasonable efforts to inspect and review the existing project site physical and audiovisual infrastructure conditions. Existing site conditions needing to remain intact, along with the Client or End-User direction for the audiovisual design may result in other required audiovisual infrastructure requirements (raceways, conduit, AC power, structural backing-blocking, structural engineer stamped drawings, etc.) and/or changes to the audiovisual equipment and integration labor, leading to pricing adjustments.
- Freight fees are estimated for ground freight service. Expedited freight, as required by the Client, will be prepaid and added to invoices.
- The pricing information provided in this proposal is solely for the benefit of the Client listed on the title page. Award of work to Avidex by a 3rd party will require a review of credit and contract terms, and approval and pricing confirmation for the new contract terms by Avidex.
- The Client will furnish Avidex such financial information as Avidex may reasonably request to establish credit terms for the project. Such financial information shall remain proprietary and confidential to the Client. Avidex agrees not to disclose this information to any other party or use the information other than for the credit check. Avidex may, at its sole discretion, cancel this agreement at any time if the Client fails to meet credit requirements established by Avidex.
- The Americans with Disabilities Act (ADA) and California Building Code require the provision of Assistive Listening Systems in assembly areas, conference rooms, and meeting rooms. Hardware and services may be required for ADA-compliance. Client or its contractor should review project requirements for ALS with Avidex for each project to determine if portable or fixed systems are required. ALS hardware, if provided, will be identified in the Equipment List appendix.
- Where applicable, Avidex Industries LLC provides the Client non-exclusive, royalty-free, non-transferable use of the 'software' included within the systems provided (if an integral component of the audiovisual system). Some software provided is Proprietary and deemed Confidential information of Avidex Industries LLC and may not be altered, reused, reverse-engineered or disseminated under any conditions. Tampering or misuse of any software resulting in audiovisual systems malfunction shall be the responsibility of the Client or End-User to remedy.
- Changes in project scope and timeline may require additional hardware, equipment and labor that is necessary to complete the project. These additions will be considered change orders. Avidex will notify the Client in writing if Avidex determines that an increase or decrease in the project fees or change in timeline will be required. Change orders will include a change request number, reason for the change request, narrative description of the modified scope of work, schedule, and cost impact. The Client will provide written approval to proceed with the change and any needed updated purchase order or signed agreement as a record for both organizations. Should the Client cancel the project in whole or in part prior to completion, the Client agrees to pay Avidex for all reasonable costs incurred to date and/or to bring the project to an acceptable close.

WORK & PRODUCTS PROVIDED BY OTHERS (EXCLUSIONS)

- All required architectural floor, reflected ceiling, building elevation, and section plans in an agreed upon AutoCAD format at no charge to Avidex.
- Any and all related electrical work, including but not limited to 110VAC, conduit, raceway, and boxes. This includes all conduits, high voltage wiring panels, breakers, relays, boxes, receptacles, etc.
- All network connectivity, routing, switching and port configuration necessary to support audiovisual equipment, unless specifically addressed elsewhere in this document.
- Voice and data infrastructure and systems.
- Necessary sheet rock replacement and/ or repair.
- Necessary ceiling tile or T-bar modifications, replacement, and/or repair.
- All millwork, moldings, trim, etc., or modifications to project millwork necessary to accommodate the installation of the audiovisual equipment unless otherwise noted in this proposal.
- Rough-in, bracing, framing, or finish trim carpentry for installation.
- Backing required to support wall-mounted equipment including displays, loudspeakers, cameras, etc.
- Painting, patching, or finishing of architectural surfaces.
- Core drilling and/or concrete saw cutting.
- HVAC, plumbing, sprinkler head, and lighting fixture relocation.
- Ceiling, roof, firewall, and/or floor penetration(s).
- Removal or patching, of fire stopping.
- Structural welding, cutting, or reinforcement of structural steel members required for support of assemblies.
- Work in asbestos-treated areas and asbestos abatement. If asbestos is discovered during our work, Avidex will notify Client and will stop work until asbestos abatement work is completed by Client or its contractor.
- Any subscription services, cabling, and equipment.
- Provision and configuration of Client-furnished computers and software.
- Acquisition of permits.
- All Union Labor unless specifically addressed separately in proposal pricing.

NEW SYSTEM WARRANTY

Avidex warrants the integrated system(s) furnished are free of defects in workmanship and materials for a period of one year from the date of acceptance or date of first beneficial use, whichever occurs first. Remedy for such defects during the warranty period shall be provided at no additional expense to the client and shall be handled as expeditiously as is feasible during normal business hours and days of operation.

Under this warranty, Avidex will troubleshoot, uninstall, and reinstall any equipment that is part of the Avidex audiovisual system. The cost to service and/or repair Client Furnished Equipment or equipment out of the manufacturer's warranty is not included. Avidex will broker and process the repair of that equipment at the standard Avidex rate.

Avidex reserves the right to charge for a service visit at standard Avidex service time and material rates (minimum of 2 hours onsite plus travel) if a service call results in a No Fault Found (NFF) or No Trouble Found (NTF) during a dispatched site visit.

Avidex Services Provided Under the New System Warranty

- Avidex will respond to requests for assistance due to client-reported issues and, if warranted, dispatch a technician during normal business hours (8:00AM to 5:00PM Pacific Time, Monday – Friday, excluding Avidex holidays) to troubleshoot the AV system problem based on our available resources
- Avidex will use cloud-based monitoring to assist with and facilitate incident resolution, where applicable.
- Avidex will identify and uninstall the defective equipment and return such equipment to the manufacturer or authorized repair center for warranty processing.
- Avidex will reinstall the repaired or replaced equipment and test the system.
- Avidex will pay the shipping costs associated with the repair of the equipment, except for Client Furnished Equipment and/or equipment out of manufacturer warranty.

Avidex Services Not Provided Under the New System Warranty

- Extend or provide additional repair services for manufacturer warranty coverage.
- Repair of Client Furnished Equipment.
- After hours 24x7 Helpdesk support.
- Guaranteed on-site response time.
- Remote system reporting, or the sharing of system performance data.
- Before- or after-hours on-site response.
- Proactive support or preventive maintenance.
- Training.
- Spare or loaner equipment during equipment repair period.
- Warranty coverage for client acts of negligence or misuse.

AUTHORIZATION TO PROCEED – INTEGRATION SERVICES

This document serves as a Notice to Proceed to Avidex in advance of a customary Purchase Order or Contract. Alternatively, this document may serve as a formal Purchase Order to Avidex only in the event the Customer does not or cannot generate a formal Purchase Order or Contract to Avidex. In either event, this agreement creates a binding contract between Avidex and the Customer. Avidex is acting in good faith that the individual signing this document on behalf of the Customer is duly authorized to enter into this binding agreement. I have reviewed the available post-installation 360° Service Plan offerings with my account executive.

☐ I, the client, elect to decline the 360° Service Plan offering. By checking this box, I understand that I am declining the proposed service and support coverage for my audiovisual system.

Submitted by: Avidex Industries, LLC

_____ Noah Huth Name	_____ Signature	_____ 05/19/2026 Date
----------------------------	--------------------	-----------------------------

Client Approval:

_____ Client Name/Title	_____ Signature	_____ Date
----------------------------	--------------------	---------------

Internal Avidex Approval:

_____ Name	_____ Signature	_____ Date
---------------	--------------------	---------------

Each party agrees that any electronic signatures above, whether digital or encrypted, of the parties included in this Agreement are intended to authenticate this writing and to have the same force and effect as manual signatures. Delivery of an executed signature page to this Agreement by e-mail attachment, other means of electronic transmission with authorization to attach it to this Agreement, or any other means of electronic transmission used to obtain an electronic signature shall be deemed to have the same legal effect as delivery of an original signed copy.

Attachments:

Appendix A – Extended Warranty Support Agreement with SLA's

Appendix B – Equipment, Materials, and Manufacturer Software

Appendix C – Labor Rates

Appendix D – Avidex DES Contract Link

Appendix E – Lewis County Insurance Attachment

APPENDIX A: Audio-Visual Services Extended Warranty 1-Year

ESSENTIAL (INCLUDED AND PRICED)

Under Essential coverage, Avidex warrants the furnished integrated system(s) are free of defects for the priced term period from the date of acceptance or date of first beneficial use, whichever occurs first. This coverage includes the troubleshooting, removal, and reinstallation of the equipment integrated by Avidex. Remedy for such defects during the coverage period shall be provided at no additional expense to the client. The following services are included under this coverage:

REACTIVE SUPPORT

Avidex 360° Service Helpdesk will:

- Provide a dedicated toll-free number (1-800-497-7104) to report and request technical support for the integrated equipment.
- Operate during standard Avidex business hours of Monday – Friday 8:00AM to 5:00PM Local Time except for Avidex holidays.
- Respond to the initial support request within four (4) business hours.
- Contact the client to resolve the issue remotely to ensure the quickest possible resolution
- Administer the repair process for defective or broken equipment including processing of any manufacturer RMA.

On-Site Support will:

- Provide a qualified Field Support Technician during standard Avidex working hours within two business days of the support request. (**Client understands that Avidex technicians will need proper access to the space in order to fulfill work within SLA time frame.)
- Troubleshoot the system and make the best effort to resolve the issue(s) while at the client site.
- Return defective equipment to an authorized repair center or directly to the manufacturer for warranty repair or exchange. All fees related to shipping are included.
- Install the repaired or replacement equipment and test to ensure the system is operable per the original system intent. Re-installation will be quoted for product(s) whose manufacturer's status is End of Life.

Lamp Replacement:

- Labor (only) is covered under this support agreement.

SERVICES NOT PROVIDED UNDER THIS COVERAGE

- Repair to Client Furnished Equipment and/or components unless included in Appendix B.
- Before or after-hours on-site support.
- Avidex Assure Remote Monitoring.
- Repairs due to customer acts of negligence or misuse.
- Coverage for projection screen material, plasma glass assembly, lamps, bulbs, furniture, display panels, optical engines, batteries, and accessories. Such parts will be provided at a 10% discount off our list price.
- Image burn-in.

APPENDIX B: EQUIPMENT LIST and PRICING

Manufacturer	Description	Qty	Unit List Price (MSRP)	List Price Extended	Unit Price	Extended
Cisco	Cisco Codec Pro G2, Standalone	1	27,643.02	27,643.02	13,865.74	13,865.74
Cisco	Cisco Room Navigator Table Stand, Carbon Black	1	2,170.21	2,170.21	1,162.80	1,162.80
Cisco	Power Cord for United States of America 2m 10A	1	0.01	0.01	0.01	0.01
Cisco	Cisco Codec Pro G2, Antenna Kit	1	0.01	0.01	0.01	0.01
Cisco	Cisco Codec Pro G2, Mounting Bracket	1	0.01	0.01	0.01	0.01
Cisco	Ethernet CAT5E Round Cable, 8M length	1	41.57	41.57	28.44	28.44
Cisco	Cisco Codec Pro G2, Standalone	1	27,643.02	27,643.02	13,865.74	13,865.74
Cisco	Cisco Room Navigator Table Stand, Carbon Black	1	2,170.21	2,170.21	1,162.80	1,162.80
Cisco	Power Cord for United States of America 2m 10A	1	0.01	0.01	0.01	0.01
Cisco	Cisco Codec Pro G2, Antenna Kit	1	0.01	0.01	0.01	0.01
Cisco	Cisco Codec Pro G2, Mounting Bracket	1	0.01	0.01	0.01	0.01
Cisco	Ethernet CAT5E Round Cable, 8M length	1	41.57	41.57	28.44	28.44
Cisco	Cisco Codec Pro G2, Standalone	1	27,643.02	27,643.02	13,865.74	13,865.74
Cisco	Cisco Room Navigator Table Stand, Carbon Black	1	2,170.21	2,170.21	1,162.80	1,162.80
Cisco	Power Cord for United States of America 2m 10A	1	0.01	0.01	0.01	0.01
Cisco	Cisco Codec Pro G2, Antenna Kit	1	0.01	0.01	0.01	0.01
Cisco	Cisco Codec Pro G2, Mounting Bracket	1	0.01	0.01	0.01	0.01
Cisco	Ethernet CAT5E Round Cable, 8M length	1	41.57	41.57	28.44	28.44
Cisco	Cisco Room Navigator Table Stand, Carbon Black	1	2,170.21	2,170.21	1,162.80	1,162.80
Cisco	Ethernet CAT5E Round Cable, 8M length	1	41.57	41.57	28.44	28.44
Avidex	Direct Materials	1	463.62	463.62	463.62	463.62
Cisco	STD 8X5XNBD Cisco Codec Pro G2, Standalone	3	2,516.00	7,548.00	2,312.00	6,936.00
Cisco	SNTC-8X5XNBD Cisco Room Navigator-Table Stand, Carbon	4	190.00	760.00	175.00	700.00
	Superior Court Rm 1-4 Matl Subtotal					54,461.89
Cisco	Cisco Codec Pro G2, Standalone	4	27,643.02	110,572.08	13,865.74	55,462.96
Cisco	Cisco Room Navigator Table Stand, Carbon Black	4	2,170.21	8,680.84	1,162.80	4,651.20
Cisco	Ethernet CAT5E Round Cable, 8M length	4	41.57	166.28	28.43	113.72
Avidex	Direct Materials	1	602.28	602.28	602.28	602.28
Cisco	STD 8X5XNBD Cisco Codec Pro G2, Standalone	4	2,516.00	10,064.00	2,312.00	9,248.00
Cisco	SNTC-8X5XNBD Cisco Room Navigator-Table Stand, Carbon	4	190.00	760.00	175.00	700.00
	Disctict Court Rm 1-4 Matl Subtotal					70,778.16
	Project Matl Subtotal			231,393.37		125,240.05

APPENDIX C: LABOR RATES

Position Titles	Description	Hourly Rate	Qty	Not-to-exceed Total
Design Consultant	Handles the design, development, and implementation of complex Audio-Visual Solutions, including creating detailed plans and specifications for projects, such as design reports and systems descriptions, and programming Audio-Visual Solutions.	\$130	77	\$10,010
Audio Visual Consultant	Handles general AudioVisual consulting, Purchaser training, and the development of Purchaser training manuals.	\$110	0	\$0
Project Manager	Plans, organizes, supervises, and executes Audio-Visual jobs	\$114	31	\$3,534
Project Administrator	Responsible for administrative and day-to-day tasks, such as scheduling, budgeting, and communication	\$75	21	\$1,575
Project Engineer	Handles the technical and engineering aspects of Audio-Visual jobs	\$100	106	\$10,600
Audio Visual Technician- Standard Business Hours	Standard Business Hours (6:00 AM through 6:00 PM Pacific Time, Mon. – Fri. excluding Holidays) - Handles installation, questions, service requests, and troubleshooting for non-warrantied Audio-Visual Equipment	\$150	0	\$0
Prevailing Wage Subcontractor Labor			1	\$5,000
L&I Filing Fee	L&I Filing Fee		1	\$80
Travel Reimbrsment	10.12 Travel Expenses over 60 miles		1	\$777
				\$31,576

APPENDIX D: Avidex DES Contract Link

https://apps.des.wa.gov/contracting/Avidex_Contract.pdf

APPENDIX E: Lewis County Insurance Attachment

INSURANCE OBLIGATION. During the term of this Contract, Contractor shall possess and maintain in full force and effect, at Contractor's sole expense, the following insurance coverages:

a. COMMERCIAL GENERAL LIABILITY INSURANCE. Commercial general liability insurance (and, if necessary, commercial umbrella liability insurance) covering bodily injury, property damage, products/completed operations, personal injury, and advertising injury liability on an 'occurrence form' that shall be no less comprehensive and no more restrictive than the coverage provided by Insurance Services Office (ISO) under the most recent version of form CG 00 01 in the amount of not less than \$2,000,000 per occurrence and \$4,000,000 general aggregate. This coverage shall include blanket contractual liability coverage. This coverage shall include a cross-liability clause or separation of insured condition.

b. WORKERS' COMPENSATION INSURANCE. Contractor shall comply with applicable Workers' Compensation or Industrial Accident insurance providing benefits as required by law.

c. EMPLOYERS' LIABILITY (STOP GAP) INSURANCE. Employers' liability insurance (and, if necessary, commercial umbrella liability insurance) with limits not less than

\$1,000,000 each accident for bodily injury by accident, \$1,000,000 each employee for bodily injury by disease, and \$1,000,000 bodily injury by disease policy limit.

d. COMMERCIAL AUTOMOBILE LIABILITY INSURANCE. Commercial Automobile Liability coverage (and, if necessary, commercial umbrella liability insurance) including coverage for all owned, hired, and non-owned vehicles. The combined single limit per accident shall not be less than \$1,000,000.

e. PROFESSIONAL LIABILITY (ERRORS & OMISSIONS) INSURANCE. Professional liability insurance in the amount of not less than \$1,000,000 combined single limit per occurrence, \$2,000,000 general annual aggregate for malpractice or errors and omissions coverage against liability for damages because of personal injury, bodily injury, death, or damage to property, including the loss of use thereof, and damages because of negligent acts, errors, and omissions in any way related to this Contract.

The insurance coverage limits set forth above may be satisfied by any combination of primary, umbrella, or excess policy. The insurance coverage limits are the minimum. Contractor's insurance coverage shall be no less than the minimum amounts specified. Coverage in the amounts of these minimum limits, however, shall not be construed to relieve Contractor from liability in excess of such limits. Contractor waives all rights against Lewis County for the recovery of damages to the extent such damages are covered by any insurance required herein.

Insurance Requirements. All costs for insurance, including any payments of deductible amounts, shall be considered incidental to and included in the prices for Audio-Visual Equipment and/or Audio-Visual Services and no additional payment shall be made to Contractor.

WORKERS COMPENSATION. Contractor shall comply with applicable workers' compensation statutes and regulations (e.g., RCW Title 51, Industrial Insurance). If Contractor fails to provide industrial insurance coverage or fails to pay premiums or penalties on behalf of its employees as may be required by law, Lewis County may terminate this Contract. This provision does not waive any of the Washington State Department of Labor and Industries (L&I) rights to collect from Contractor. If Contractor performs Audio-Visual Services on Purchaser's behalf in the State of Washington, and only to the extent of claims against Contractor by Purchaser under the Indemnity obligations in this Contract, Contractor expressly waives any immunity it may be granted under the Washington State Industrial Insurance Act, Title 51 RCW. Contractor's indemnification obligation shall not be limited in any way by any limitation on the amount or type of damages, compensation, or benefits payable to or for any third party under workers' compensation acts, disability benefit acts, or other employee benefit acts. The parties expressly acknowledge and certify that the waiver of immunity under Title 51 RCW was mutually negotiated and agreed upon.

CLAIMS.

ASSUMPTION OF RISKS; CLAIMS BETWEEN THE PARTIES. Contractor assumes sole responsibility and all risks of personal injury or property damage to itself and its employees and agents in connection with its operations under this Contract. Enterprise Services has made no representations regarding any factor affecting Contractor's risks. Contractor shall pay for all damage to any Purchaser's property resulting directly or indirectly from Contractor's acts or omissions under this Contract.

THIRD-PARTY CLAIMS; GENERAL INDEMNITY. To the fullest extent permitted by law, Contractor shall defend, indemnify, and hold Lewis County and their employees and agents harmless from and against all claims, demands, judgments, assessments, damages, penalties, fines, costs, liabilities, or losses including, without limitation, sums paid in settlement of claims, attorneys' fees, consultant fees, and expert fees (collectively "Claims") to the extent arising out of Contractor's or its successors', agents', or subcontractors' negligence, other tortious fault, or intentional misconduct under this Contract. The parties agree that if there are any limitations of Contractor's liability, including a limitation of liability clause for anyone for whom the Contractor is responsible, such limitations of liability shall not apply to injuries to persons (including death), damages to property, data breach, and/or

intellectual property infringement. Contractor shall take all steps needed to keep Purchaser's property free of liens arising from Contractor's activities, and promptly obtain or bond the release of any such liens that may be filed.

INTELLECTUAL PROPERTY INDEMNITY. To the fullest extent permitted by law, Contractor shall defend, indemnify, and hold Lewis County, and its departments, elected and appointed officials, employees, agents and volunteers, harmless from against any and all Claims resulting from allegations of infringement

of any patents, copyrights, trade secret, or similar intellectual property rights covering the Audio-Visual Equipment and/or Audio-Visual Services provided, or the use of Audio-Visual Equipment and/or Audio-Visual Services under this Contract. If Purchaser's use of Audio-Visual Equipment and/or Audio-Visual Services provided by Contractor is enjoined based on an intellectual property infringement Claim, Contractor shall, at its own expense, either procure for Purchaser the right to continue using the Audio-Visual Equipment and/or Audio-Visual Services or, after consulting with Purchaser and obtaining Purchaser's consent, replace or modify the Audio-Visual Equipment and/or Audio-Visual Services with substantially similar and functionally equivalent non-infringing Audio-Visual Equipment and/or Audio-Visual Services.