



PO BOX 871866
VANCOUVER, WA 98687
OFFICE # 360-567-3330
FAX # 360-567-3320
WA LISCENSE- ACCUREU905ML
OR LICENSE- C638
CCB- 191346

12/16/2025

Nathan Kunishige

RE: Lewis County Security Electronic Upgrade Package

Thank you for considering Accurate Electric Unlimited for your upcoming electrical projects. This proposal is a combination of multiple requested projects throughout 2025, please see the following breakouts of scope.

Camera Scope:

AEU proposes to furnish the following camera improvements and changes to the integrated security system, including HMI/PLC integration, and firmware upgrades.

1. One Video Server:
 - a. One Vicon model VERA-2U300R6-234 video server.
 - b. Distribution (splitting) of existing video load across your two video servers.
 - c. AEU will provide fiber optic inputs to this video server¹.
 - d. Includes 24/7 factory support and NBD onsite
 - e. Includes fiber modules for this server.
 2. Jail Kitchen area added cameras:
 - a. 1 in walk-in freezer camera in heated enclosure.
 - b. 1 camera in heated enclosure in cooler A.
 - c. 1 camera in heated enclosure in cooler B.
 - d. 1 camera on the south wall facing the office/dish pit.
 - e. 1 camera on the north wall, or near, above janitor's closet, facing toward office and entry door.
 - f. 1 camera in the southwest corner of the staff lounge
 3. Jail Medical area added cameras:
 - a. 1 camera *above* the entry door of the "pharmacy" or medication room
 - b. 1 camera on the east wall next to HSA office facing west
 - c. 1 camera on the south wall across from med carts
 4. General Areas in Jail added cameras:
 - a. 1 camera on the east all in B1 unit upstairs closest to rail facing west
 - b. 1 cell camera in B1-D1 (Vicon V-Cell)
 - c. 1 cell camera in B1-D2 (Vicon V-Cell)
 - d. 1 camera near Control 1 facing entry doors of C1 and C2 (Assumed to be mounted not more than 10' above finished floor.)
 - e. 1 camera in SW corner of hallway above Release Lobby and Release Counter door facing north toward B3 and B4.
 - f. Integration of new cameras with existing Valerus VMS.
 - g. Integration of cameras with touch-screen command under HMI control (Schneider Electric Plant SCADA.)
 5. Camera integration with existing HMI/PLC system to provide camera view call-up operation under touchscreen controls, actions identical to those existing.
 6. Firmware Upgrade for all 152 cameras.
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UPS:

1. Provide the following UPS equipment for installation by others:
 - One (1) 6000 kVA UPS (Schneider Electric SURTD6000RMX-LP3U, see attached submittal).
 - One Schneider Electric AP9640 network management card.

Fiber:

1. AEU to provide and install the following fiber optic materials:
 - (4) SFP 10G Optics
 - (2) 10-meter LC/LC Fiber Jumpers
 - (2) 1 meter LC/LC Fiber Jumpers
 - (2) ½ meter LC/LC Fiber Jumpers

Total Price.....\$163,028.00

TAX AMOUNT TO BE ADDED FOR THIS QUOTE IS \$13,694.35. TOTAL FOR QUOTE IS \$176,722.35

Please feel free to contact me with any questions. You may reach me by email @ aaron.t@aeuinc.com, or on my cell at (253) 592-8958.

Sincerely,

Aaron Taylor

Head of Integration

If you accept this proposal and authorize work to begin, please sign, date and email or fax to 360-567-3320 for countersignature.

Signature of authorized representative for the buyer:

Printed Name:

Date:

PO #:

Please Note-

This offer is valid for (30) days from the date of this document unless noted otherwise above. Please note. No energized electrical work is included. This work is to be provided during normal operating hours. This offer is predicated upon the execution of a mutually negotiated contract and project schedule including, at the minimum, the attachment of this proposal as a contract exhibit.

Project was bid without inclusions for disruption of continual work from start to finish. A remobilization fee will be charged if crews are unable to continue progress from incurred disruptions in work or access to the work area. When complete project information is made available then an alternate construction and payment method shall be renegotiated and agreed upon before work commences.

Exclusions-

Nothing is included that is not specified including: code corrections to existing electrical, changes required by AHJ, Washington State sales tax, light pole base engineering, seismic, security, burglar alarm, video surveillance, card access, Covid 19 related delay or schedule impact, sheetrock cutting/patching/painting of any kind, ceiling wires or slack wires, final cleaning, temporary lighting, temporary power, concrete saw-cutting, pouring, patching, flat work, bollards, core drilling, underground excavation, boring, or backfill, vac truck, raceway cleaning, raceway proofing, fire sealing, roof penetrations, fire caulking, or Power, Communications, and Tele data Utility fees included i.e., aid to construction and systems development.

Escalation-

This proposal is conditioned upon the ability to complete the premises at present prices for materials and equipment. If AEU is unable to complete the above-described project at current prices for materials and equipment, the contract sum shall be equitably adjusted to compensate for increased costs. A change in price of an item of material or equipment will be considered significant when the price increases 5% between the date of this budget and the date of the applicable work.

Tariff Price Adjustments- In the event that there is a material increase due to tariffs or other government-imposed fees, taxes, or duties due to changes in political circumstances, including but not limited to new legislation, trade policies, or political events affecting the cost of raw materials or components necessary for the performance of this agreement, the following provisions shall apply:

-Price Adjustment Trigger: If the cost of any raw materials, components, or services required for the fulfillment of this contract increases by more than five percent (5%) as a direct result of changes to tariffs, taxes, or other political decisions affecting material costs, the [Seller/Provider] shall be entitled to pass along the additional cost to the [Buyer/Customer].

-Adjustment Calculation: The price adjustment shall be calculated based on the percentage increase in the material costs due to the tariff or political change. Any price increases will be limited to the actual percentage increase in costs incurred by the [Seller/Provider] as a result of the tariff increase, not to exceed the increase in material costs.

Billing & Payment Terms-

The Contractor will invoice the Customer typically at monthly intervals, and/or at the end of a project. Invoices will be sent via email to Customer's designated representative listed above. The Contractor reserves the right to bill for materials purchased, but not yet delivered or on site. The default due date for payment will be 30 days from the invoice date and will be listed on each invoice. Interest will accrue on late payments at a rate of 1.5% per month.