

Community Development Conference Room AV

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CCI Solutions

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About Us

Our Passion is to serve customers with audio, video, lighting, and acoustical solutions that empower them to engage their audiences.

We are deeply committed to that vision, which we believe has significant implications for the success of your project. While many systems integrators focus on new and flashy gear or getting in and out of your project as quickly as possible, we are passionate about the people who will be in your room as you are creating impactful experiences that match your needs and desires. We are passionate about the staff and volunteers behind the gear who will spend countless hours crafting those experiences. Mostly, we are passionate about you. We take our passion and focus it to help you be successful.

We believe there are two key areas that separate our team from other capable integrators across the country:

Our Values

You are doing amazing things to reach your community in many ways, and our team highly values the opportunity to help you do more. Throughout the project, our team focuses first and foremost on your people. We put in the time, energy, and attention to detail needed to make your project successful, creating a great experience for your team. We value your people by deeply valuing your vision, keeping the focus on how technology can help you reach your goals, not on what you can or cannot do. We understand your resources are limited, so throughout your project we value your investment of both time and money. Lastly, we value your long-term success, offering the training and support your team needs to be successful for years to come.

Our Team

CCI Solutions has been providing technology services across the U.S. for almost 50 years. Most of our Systems Integration staff have more than a decade of experience serving customers with audio, video, and lighting solution. Most importantly, our staff members are passionate about helping customers be their best, and we put all our experience and expertise behind helping you and your team be successful.

Scope of Work

Scope of work for this project includes:

CONFERENCE ROOM:

Audio / Video:

Includes the design, provision, and installation of a new system for this conference room, according to the specifications provided us. This will include full sound coverage in the room, appropriate video displays for participants, conferencing microphones, cameras, and all the control systems needed to make this gear work as described in the RFP for local use, as well as for remote attendance.

There will also be training provided for basic system functions for using this system effectively.

ALL SYSTEM ITEMS:

Infrastructure

Includes the provision and installation of all equipment racks, AVL networking devices and wireless access points, low-voltage wire, hardware, and rigging materials to install the systems above.

PROJECT EXPENSES AND LABOR NOTES:

Included in this proposal are:

- Project management and coordination between other trades
- Commissioning and testing
- Site coordination
- Project software programming
- Engineered shop drawings and blueprints
- Travel and other related overhead expenses
- General liability Insurance
- Daily cleanup of our work area to the client provided dumpster
- Installation according to master schedule at a 40-hour workweek
- As-built documentation
- One year labor installation warranty

Project Exclusions:

Electrical Work

- Where required by the above scope of work the owner will provide a licensed electrician to install any 120VAC power and/or conduit required for the scope of work above.

General Construction Work

- Where required by the above scope of work the owner will retain the services of a licensed general contractor to provide general construction for any construction items required by the design.

Structural Engineering

- Where required by the above scope of work the owner will retain the services of a licensed structural engineer to provide engineered drawings if required by the design.

General Exclusions

- Temporary portable sound, video and lighting equipment
- Computers and software

Proposal Budget

This proposal is valid for 30 days

Main

<u>Video</u>	\$30,901.83
<u>Audio</u>	\$32,726.15

Equipment Closet

<u>Video</u>	\$2,366.72
<u>Audio</u>	\$4,019.78
<u>Infrastructure</u>	\$15,011.27

Infrastructure

<u>Infrastructure</u>	\$4,010.76
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Project Costs

<u>Professional Services</u>	\$5,067.75
<u>General Expenses</u>	\$7,573.45

Total Installation Price:	\$101,677.71
Estimated Sales Tax:	\$9,049.32

Grand Total:	\$110,727.03
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Video

- 5 **ACE BACKSTAGE WP-102**
Front Desk Wall panel for HDMI/XLR-F black
- 4 **ACE BACKSTAGE WP-102**
TV Wall panel with SDI/HDMI, black
- 2 **AJA HD10DA**
1 x 6 HD/SD-SDI distribution amplifier
- 2 **DECIMATOR DESIGN MD-HX**
3G> HDMI/SDI Bi-Directional Converter w/ UDC
- 5 **DECIMATOR DESIGN MD-LX**
3G> HDMI/SDI Bi-Directional Converter
- 2 **LG 65UR340C9UD**
65" 3840 x 2160 UHD Commercial Lite LED backlit LCD TV, Black
- 2 **LG 86UR340C9UD**
86" 3840 x 2160 UHD Commercial Lite LED backlit LCD TV, Black
- 1 **QSC NC-110**
Network camera with digital PTZ, 8x digital zoom and 120 field-of view. 2x lossless
- 1 **QSC NC-12x80**
Network camera with motorized PTZ, 12x optical zoom and 80 field-of view
- 1 **QSC NV-21-HU**
4K60 4:4:4 Network Video Endpoint for Q-SYSEcosystem
- 1 **QSC TSC-101-G3**
10" Q-Sys HD touch screen controller

Audio

- 1 **LEA CONNECT 354D**
Audio amplifier with network control, internal DSP, and Dante: 4 channels x 350 W
- 6 **MARTIN AUDIO C4.8T**
4" woofer and .8" dome tweeter, two-way ceiling speaker
- 12 **SHURE MXC420DF/C**
MXCW 20" DUAL FLEX GOOSNCK MIC
- 12 **SHURE MXCW640**
Wireless Conference Base Unit w/Battery
- 1 **SHURE MXCWAPT-A**
ACCESS POINT TRANSCEIVER
- 2 **SHURE MXCWNCS**
MXCW 10 UNIT BATTERY CHARGER

Infrastructure

- 1 **FURMAN PL-PRO C**
20A Power Conditioner with Lights, Voltmeter
- 1 **LOWELL LWR-2428**
Wall Mounted Rack - 24 RU
- 1 **QSC NS10-70++**
8x1G Ultra90 PoE++ 802.3bt 720W 2x1G and 2xSFP+ Managed Switch
- 1 **QSC NV-32-H**
4K60 4:4:4 Network Video Endpoint for the Q-SYS Ecosystem, software configurable as Encoder or Decoder
- 1 **QSC QIO-ML2x2**
Q-SYS Peripheral Providing 2 Mic/Line Inputs And 2 Line Outputs
- 1 **QSC QIO-ML4i**
Q-SYS Peripheral Providing 4 Mic/Line Inputs
- 1 **Wire Package**
Custom wire package for the project
 - 1 WINDY CITY 1602-BLK (1000')
16 gage 2 conductor speaker wire - 1000' box
 - 1 WINDY CITY 221PREZ-BLK (1000')
1000' spool 22 AWG, 2 conductor, foil shield, Plenum black jacket mic wire
 - 1 WINDY CITY CAT6S-BLK (1000')
CAT6 STP - 23 AWG, 4 pair, shielded, Black jacket - 1000' box
 - 1 WINDY CITY RG6HD-BLK (1000')
Type RG 6/U Non-Plenum black jacket, 18 AWG Bare Copper Serial Digital (SDI) cable - 1000' box

Professional Services

- 1 **Professional Services**
Included in this line may be items such as project management, commissioning, programming of equipment, and client training.

General Expenses

1 General Expenses

Included in this line may be items such as freight, lift rental, permits and licensing, as well as travel and overhead expenses.

Next Steps

This proposal reflects our best effort to bring you audio, video, and lighting solutions that maximize your efforts. Thank you for the opportunity to serve you, and for reviewing this document carefully to ensure we have hit the target you have set for us.

After reviewing this proposal, you are likely ready for one of these next steps:

Questions? We Want Absurd Clarity™

If you have any questions, or there's an opportunity for us to better hit the target, we want to hear it. Please don't hesitate to talk with your representative about any questions you have on this proposal.

Ready to Make It Official? Request a Contract

If you're ready to proceed with the systems in this proposal, please let us know and we'll formalize this into a contract for execution. Our contracts include the lump sum total from this proposal, payment terms, a list of equipment, and other key information that will help your project be successful.

Financing Options

If you are considering financing this project, please let us know and we can introduce you to our financing partner. Or visit us online at ccisolutions.com/financing for more information on our financing options.

We Handle the Details, So You Can Focus on People

Submitting your signed contract and first payment to our office signals the official kickoff of your project. From this starting point, the full CCI Solutions team gets to work planning on making your project a huge success. We have a saying here: Reaching People is Your Mission, Equipping You is Ours. We'll order and track all of your equipment, coordinate infrastructure needs with your electricians and contractors, install your systems to our high standards, commission them for optimal performance, and of course provide operational training for your team.

Thank you again for the opportunity to serve you, we can't wait to get started implementing your new systems!

Blessings!



Dale Erickson | Systems Consultant