

# Request for Proposal (RFP) for Advanced Technology Solutions Aggregator

Solicitation Number: 18-19

Publication Date: Tuesday, June 11<sup>th</sup>, 2019

## Notice to Respondent:

**Submittal Deadline: Tuesday, July 23<sup>rd</sup>, 2019 2:00 pm CST**

Questions regarding this solicitation must be submitted to [questions@ncpa.us](mailto:questions@ncpa.us) no later than Tuesday, July 16<sup>th</sup>, 2019. All questions and answers will be posted to <http://www.ncpa.us/solicitations>.

It is the intention of Region 14 Education Service Center (herein "Region 14 ESC") to establish a Master Agreement for Advanced Technology Solutions Aggregator for use by Region 14 ESC and other public agencies supported under this contract. This Request for Proposal is issued on behalf of the National Cooperative Purchasing Alliance through a public agency clause, which provides that any county, city, special district, local government, school district, private K-12 school, higher education institution, state, other government agency, healthcare organization or nonprofit organization may purchase Products and Services through this contract. Respondents will be required to execute the NCPA Administration Agreement upon award.

This contract will allow agencies to purchase on an "as needed" basis from a competitively awarded contract. Respondents are requested to submit their total line of available products and services. While this solicitation specifically covers Advanced Technology Solutions Aggregator, respondents are encouraged to submit an offering on any or all products and services available that they currently perform in their normal course of business.

Responses shall be received no later than the submittal deadline in the offices of Region 14 ESC at the address below:

**Region 14 Education Service Center  
1850 Highway 351  
Abilene, Texas 79601**

Immediately following the deadline, all responses will be publicly opened and the respondents recorded. Any response received later than the specified deadline, whether delivered in person or mailed, will be disqualified. Faxed or electronically submitted responses cannot be accepted.

Responses must be sealed and plainly marked with the company name and the opening date and time. Two (2) bound and signed copies of the proposals and Two (2) electronic copies on flash drives (i.e. pin or jump drives) shall be provided.



Competitive Solicitation by  
Region 14 Education Service Center  
For  
Advanced Technology Solutions Aggregator  
On behalf of itself and other Government Agencies  
And made available through the  
National Cooperative Purchasing Alliance  
RFP # 18-19



**National Cooperative Purchasing Alliance**

# Introduction / Scope

---

- ◆ Region 14 ESC on behalf of itself and all states, local governments, school districts, and higher education institutions in the United States of America, and other government agencies and non-profit organizations (herein “Public Agency” or collectively “Public Agencies”) is soliciting proposals from qualified vendors to enter into a Master Agreement for a complete line of Advanced Technology Solutions Aggregator.
- ◆ Region 14 ESC, as the lead public agency, has partnered with NCPA to make the resultant contract available to all participating agencies in the United States. NCPA provides marketing and administrative support for the awarded vendor that promotes the successful vendor’s products and services to Public Agencies nationwide. The Vendor will execute the NCPA Administration Agreement (Tab 2) upon award. Vendor should thoroughly review all documents and note any exceptions to NCPA terms and conditions in their proposal.
- ◆ Awarded vendor(s) shall perform covered services under the terms of this agreement. Respondents shall provide pricing based on a discount from their standard pricing schedules for products and/or services offered. Electronic Catalog and/or price lists must accompany the proposal. Multiple percentage discount structure is also acceptable. Please specify where different percentage discounts apply. Additional pricing and/or discounts may be included.
- ◆ Each service proposed is to be priced separately with all ineligible items identified. Services may be awarded to multiple vendors. Respondents may elect to limit their proposals to a single service within any category, or multiple services within any and all categories.
- ◆ National Cooperative Purchasing Alliance (NCPA)
  - The National Cooperative Purchasing Alliance (herein “NCPA”) assists public agencies to increase their efficiency and reduce their costs when procuring goods and services. This is accomplished by awarding competitively solicited contracts that are leveraged nationally by combining the volumes and purchasing power of entities nationwide. Our contracts are available for use by any entity that must comply with procurement laws and regulations.
- ◆ It is the intention of Region 14 ESC and NCPA to achieve the following objectives through this RFP.
  - Provide a comprehensive competitively solicited Master Agreement offering Products and Services to Public Agencies;
  - Achieve cost savings of Vendors and Public Agencies through a single competitive solicitation process that eliminates the need for multiple proposals;
  - Combine the purchasing power of Public Agencies to achieve cost effective pricing;
  - Reduce the administrative and overhead costs of Vendors and Public Agencies through state of the art purchasing procedures.

# Instructions to Respondents

---

## ◆ Submission of Response

- Only sealed responses will be accepted. Faxed or electronically transmitted responses will not be accepted.
- Sealed responses may be submitted on any or all items, unless stated otherwise. Region 14 ESC reserves the right to reject or accept any response.
- Deviations to the terms, conditions and/or specifications shall be conspicuously noted in writing by the respondent and shall be included with the response.
- Withdrawal of response will not be allowed for a period of 120 days following the opening. Pricing will remain firm for 120 days from submittal.

## ◆ Required Proposal Format

- Responses shall be provided in a three-ring binder or report cover using 8.5 x 11 paper clearly identified with the name of Respondents company and solicitation responding to on the outside front cover and vertical spine. Two (2) bound and signed copies of the proposals and Two (2) electronic copies on flash drives (i.e. pin or jump drives) shall be provided. Tabs should be used to separate the proposal into sections, as identified below. Respondents failing to organize in the manner listed may be considered non-responsive and may not be evaluated.

## ◆ Binder Tabs

- Tab 1 – Master Agreement / Signature Form
- Tab 2 – NCPA Administration Agreement
- Tab 3 – Vendor Questionnaire
- Tab 4 – Vendor Profile
- Tab 5 – Products and Services / Scope
- Tab 6 - References
- Tab 7 - Pricing
- Tab 8 – Value Added Products and Services
- Tab 9 – Required Documents

## ◆ Shipping Label

- The package must be clearly identified as listed below with the solicitation number and name of the company responding. All packaged must be sealed and delivered to the Region 14 ESC offices no later than the submittal deadline assigned for this solicitation.

From:

Company:

Address:

City, State, Zip:

Solicitation Name and Number:

Due Date and Time:

---

---

---

---

---

---

# Tab 1 – Master Agreement

## General Terms and Conditions

---

- ◆ Customer Support
  - The vendor shall provide timely and accurate technical advice and sales support. The vendor shall respond to such requests within one (1) working day after receipt of the request.
- ◆ Disclosures
  - Respondent affirms that he/she has not given, offered to give, nor intends to give at any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor or service to a public servant in connection with this contract.
  - The respondent affirms that, to the best of his/her knowledge, the offer has been arrived at independently, and is submitted without collusion with anyone to obtain information or gain any favoritism that would in any way limit competition or give an unfair advantage over other vendors in the award of this contract.
- ◆ Renewal of Contract
  - Unless otherwise stated, all contracts are for a period of three (3) years with an option to renew for up to two (2) additional one-year terms or any combination of time equally not more than 2 years if agreed to by Region 14 ESC and the vendor.
- ◆ Funding Out Clause
  - Any/all contracts exceeding one (1) year shall include a standard “funding out” clause. A contract for the acquisition, including lease, of real or personal property is a commitment of the entity’s current revenue only, provided the contract contains either or both of the following provisions:
  - Retains to the entity the continuing right to terminate the contract at the expiration of each budget period during the term of the contract and is conditioned on a best efforts attempt by the entity to obtain appropriate funds for payment of the contract.
- ◆ Shipments (if applicable)
  - The awarded vendor shall ship ordered products within seven (7) working days for goods available and within four (4) to six (6) weeks for specialty items after the receipt of the order unless modified. If a product cannot be shipped within that time, the awarded vendor shall notify the entity placing the order as to why the product has not shipped and shall provide an estimated shipping date. At this point the participating entity may cancel the order if estimated shipping time is not acceptable.
- ◆ Tax Exempt Status
  - Since this is a national contract, knowing the tax laws in each state is the sole responsibility of the vendor.

◆ Payments

- The entity using the contract will make payments directly to the awarded vendor or their affiliates (distributors/business partners/resellers) as long as written request and approval by NCPA is provided to the awarded vendor.

◆ Adding authorized distributors/dealers

- Awarded vendors may submit a list of distributors/partners/resellers to sell under their contract throughout the life of the contract. Vendor must receive written approval from NCPA before such distributors/partners/resellers considered authorized.
- Purchase orders and payment can only be made to awarded vendor or distributors/business partners/resellers previously approved by NCPA.
- Pricing provided to members by added distributors or dealers must also be less than or equal to the pricing offered by the awarded contract holder.
- All distributors/partners/resellers are required to abide by the Terms and Conditions of the vendor's agreement with NCPA.

◆ Pricing

- All pricing submitted shall include the administrative fee to be remitted to NCPA by the awarded vendor. It is the awarded vendor's responsibility to keep all pricing up to date and on file with NCPA.
- All deliveries shall be freight prepaid, F.O.B. destination and shall be included in all pricing offered unless otherwise clearly stated in writing

◆ Warranty

- Proposals should address each of the following:
  - Applicable warranty and/or guarantees of equipment and installations including any conditions and response time for repair and/or replacement of any components during the warranty period.
  - Availability of replacement parts
  - Life expectancy of equipment under normal use
  - Detailed information as to proposed return policy on all equipment

◆ Indemnity

- The awarded vendor shall protect, indemnify, and hold harmless Region 14 ESC and its participants, administrators, employees and agents against all claims, damages, losses and expenses arising out of or resulting from the actions of the vendor, vendor employees or vendor subcontractors in the preparation of the solicitation and the later execution of the contract.

◆ Franchise Tax

- The respondent hereby certifies that he/she is not currently delinquent in the payment of any franchise taxes.

◆ Supplemental Agreements

- The entity participating in this contract and awarded vendor may enter into a separate supplemental agreement to further define the level of service requirements over and above the minimum defined in this contract i.e. invoice requirements, ordering requirements, specialized delivery, etc. Any supplemental agreement developed as a result of this contract is exclusively between the participating entity and awarded vendor.

◆ Certificates of Insurance

- Certificates of insurance shall be delivered to the Public Agency prior to commencement of work. The insurance company shall be licensed in the applicable state in which work is being conducted. The awarded vendor shall give the participating entity a minimum of ten (10) days notice prior to any modifications or cancellation of policies. The awarded vendor shall require all subcontractors performing any work to maintain coverage as specified.

◆ Legal Obligations

- It is the Respondent's responsibility to be aware of and comply with all local, state, and federal laws governing the sale of products/services identified in this RFP and any awarded contract and shall comply with all while fulfilling the RFP. Applicable laws and regulation must be followed even if not specifically identified herein.

◆ Protest

- A protest of an award or proposed award must be filed in writing within ten (10) days from the date of the official award notification and must be received by 5:00 pm CST. Protests shall be filed with Region 14 ESC and shall include the following:
  - Name, address and telephone number of protester
  - Original signature of protester or its representative
  - Identification of the solicitation by RFP number
  - Detailed statement of legal and factual grounds including copies of relevant documents and the form of relief requested
- Any protest review and action shall be considered final with no further formalities being considered.

◆ Force Majeure

- If by reason of Force Majeure, either party hereto shall be rendered unable wholly or in part to carry out its obligations under this Agreement then such party shall give notice and full particulars of Force Majeure in writing to the other party within a reasonable time after occurrence of the event or cause relied upon, and the obligation of the party giving such notice, so far as it is affected by such Force Majeure, shall be suspended during the continuance of the inability then claimed, except as hereinafter provided, but for no longer period, and such party shall endeavor to remove or overcome such inability with all reasonable dispatch.
- The term Force Majeure as employed herein, shall mean acts of God, strikes, lockouts, or other industrial disturbances, act of public enemy, orders of any kind of government of the

United States or any civil or military authority; insurrections; riots; epidemics; landslides; lighting; earthquake; fires; hurricanes; storms; floods; washouts; droughts; arrests; restraint of government and people; civil disturbances; explosions, breakage or accidents to machinery, pipelines or canals, or other causes not reasonably within the control of the party claiming such inability. It is understood and agreed that the settlement of strikes and lockouts shall be entirely within the discretion of the party having the difficulty, and that the above requirement that any Force Majeure shall be remedied with all reasonable dispatch shall not require the settlement of strikes and lockouts by acceding to the demands of the opposing party or parties when such settlement is unfavorable in the judgment of the party having the difficulty

◆ Prevailing Wage

- It shall be the responsibility of the Vendor to comply, when applicable, with the prevailing wage legislation in effect in the jurisdiction of the purchaser. It shall further be the responsibility of the Vendor to monitor the prevailing wage rates as established by the appropriate department of labor for any increase in rates during the term of this contract and adjust wage rates accordingly.

◆ Miscellaneous

- Either party may cancel this contract in whole or in part by providing written notice. The cancellation will take effect 30 business days after the other party receives the notice of cancellation. After the 30th business day all work will cease following completion of final purchase order.

◆ Open Records Policy

- Because Region 14 ESC is a governmental entity responses submitted are subject to release as public information after contracts are executed. If a vendor believes that its response, or parts of its response, may be exempted from disclosure, the vendor must specify page-by-page and line-by-line the parts of the response, which it believes, are exempt. In addition, the respondent must specify which exception(s) are applicable and provide detailed reasons to substantiate the exception(s).
- The determination of whether information is confidential and not subject to disclosure is the duty of the Office of Attorney General (OAG). Region 14 ESC must provide the OAG sufficient information to render an opinion and therefore, vague and general claims to confidentiality by the respondent are not acceptable. Region 14 ESC must comply with the opinions of the OAG. Region 14 ESC assumes no responsibility for asserting legal arguments on behalf of any vendor. Respondent are advised to consult with their legal counsel concerning disclosure issues resulting from this procurement process and to take precautions to safeguard trade secrets and other proprietary information.



# Process

---

Region 14 ESC will evaluate proposals in accordance with, and subject to, the relevant statutes, ordinances, rules, and regulations that govern its procurement practices. NCPA will assist Region 14 ESC in evaluating proposals. Award(s) will be made to the prospective vendor whose response is determined to be the most advantageous to Region 14 ESC, NCPA, and its participating agencies. To qualify for evaluation, response must have been submitted on time, and satisfy all mandatory requirements identified in this document.

- ◆ Contract Administration
  - The contract will be administered by Region 14 ESC. The National Program will be administered by NCPA on behalf of Region 14 ESC.
- ◆ Contract Term
  - The contract term will be for three (3) year starting from the date of the award. The contract may be renewed for up to two (2) additional one-year terms or any combination of time equally not more than 2 years.
  - It should be noted that maintenance/service agreements may be issued for up to (5) years under this contract even if the contract only lasts for the initial term of the contract. NCPA will monitor any maintenance agreements for the term of the agreement provided they are signed prior to the termination or expiration of this contract.
- ◆ Contract Waiver
  - Any waiver of any provision of this contract shall be in writing and shall be signed by the duly authorized agent of Region 14 ESC. The waiver by either party of any term or condition of this contract shall not be deemed to constitute waiver thereof nor a waiver of any further or additional right that such party may hold under this contract.
- ◆ Products and Services additions
  - Products and Services may be added to the resulting contract during the term of the contract by written amendment, to the extent that those products and services are within the scope of this RFP.
- ◆ Competitive Range
  - It may be necessary for Region 14 ESC to establish a competitive range. Responses not in the competitive range are unacceptable and do not receive further award consideration.
- ◆ Deviations and Exceptions
  - Deviations or exceptions stipulated in response may result in disqualification. It is the intent of Region 14 ESC to award a vendor's complete line of products and/or services, when possible.
- ◆ Estimated Quantities
  - The estimated dollar volume of Products and Services purchased under the proposed Master Agreement is \$50 million dollars annually. This estimate is based on the anticipated volume of Region 14 ESC and current sales within the NCPA program. There is no guarantee or commitment of any kind regarding usage of any contracts resulting from this solicitation

◆ Evaluation

- Region 14 ESC will review and evaluate all responses in accordance with, and subject to, the relevant statutes, ordinances, rules and regulations that govern its procurement practices. NCPA will assist the lead agency in evaluating proposals. Recommendations for contract awards will be based on multiple factors, each factor being assigned a point value based on its importance.

◆ Formation of Contract

- A response to this solicitation is an offer to contract with Region 14 ESC based upon the terms, conditions, scope of work, and specifications contained in this request. A solicitation does not become a contract until it is accepted by Region 14 ESC. The prospective vendor must submit a signed Signature Form with the response thus, eliminating the need for a formal signing process.

◆ NCPA Administrative Agreement

- The vendor will be required to enter and execute the National Cooperative Purchasing Alliance Administration Agreement with NCPA upon award with Region 14 ESC. The agreement establishes the requirements of the vendor with respect to a nationwide contract effort.

◆ Clarifications / Discussions

- Region 14 ESC may request additional information or clarification from any of the respondents after review of the proposals received for the sole purpose of elimination minor irregularities, informalities, or apparent clerical mistakes in the proposal. Clarification does not give respondent an opportunity to revise or modify its proposal, except to the extent that correction of apparent clerical mistakes results in a revision. After the initial receipt of proposals, Region 14 ESC reserves the right to conduct discussions with those respondent's whose proposals are determined to be reasonably susceptible of being selected for award. Discussions occur when oral or written communications between Region 14 ESC and respondents are conducted for the purpose clarifications involving information essential for determining the acceptability of a proposal or that provides respondent an opportunity to revise or modify its proposal. Region 14 ESC will not assist respondent bring its proposal up to the level of other proposals through discussions. Region 14 ESC will not indicate to respondent a cost or price that it must meet to neither obtain further consideration nor will it provide any information about other respondents' proposals or prices.

◆ Multiple Awards

- Multiple Contracts may be awarded as a result of the solicitation. Multiple Awards will ensure that any ensuing contracts fulfill current and future requirements of the diverse and large number of participating public agencies.

◆ Past Performance

- Past performance is relevant information regarding a vendor's actions under previously awarded contracts; including the administrative aspects of performance; the vendor's history of reasonable and cooperative behavior and commitment to customer satisfaction; and generally, the vendor's businesslike concern for the interests of the customer.

# Evaluation Criteria

---

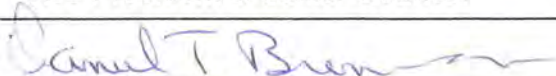
- ◆ Pricing (40 points)
  - Electronic Price Lists
    - Products, Services, Warranties, etc. price list
    - Prices listed will be used to establish both the extent of a vendor's product lines, services, warranties, etc. available from a particular bidder and the pricing per item.
- ◆ Ability to Provide and Perform the Required Services for the Contract (25 points)
  - Product Delivery within participating entities specified parameters
  - Number of line items delivered complete within the normal delivery time as a percentage of line items ordered.
  - Vendor's ability to perform towards above requirements and desired specifications.
  - Past Cooperative Program Performance
  - Quantity of line items available that are commonly purchased by the entity.
  - Quality of line items available compared to normal participating entity standards.
- ◆ References (15 points)
  - A minimum of ten (10) customer references for product and/or services of similar scope dating within past 3 years
- ◆ Technology for Supporting the Program (10 points)
  - Electronic on-line catalog, order entry use by and suitability for the entity's needs
  - Quality of vendor's on-line resources for NCPA members.
  - Specifications and features offered by respondent's products and/or services
- ◆ Value Added Services Description, Products and/or Services (10 points)
  - Marketing and Training
  - Minority and Women Business Enterprise (MWBE) and (HUB) Participation
  - Customer Service

# Signature Form

---

The undersigned hereby proposes and agrees to furnish goods and/or services in strict compliance with the terms, specifications and conditions at the prices proposed within response unless noted in writing. The undersigned further certifies that he/she is an officer of the company and has authority to negotiate and bind the company named below and has not prepared this bid in collusion with any other Respondent and that the contents of this proposal as to prices, terms or conditions of said bid have not been communicated by the undersigned nor by any employee or agent to any person engaged in this type of business prior to the official opening of this proposal.

Prices are guaranteed: **120 days**

Company name	SYNNEX Corporation
Address	39 Pelham Ridge Drive
City/State/Zip	Greenville, SC 29615
Telephone No.	864-349-4801
Fax No.	510-360-6613
Email address	danielbr@synnex.com
Printed name	Daniel T. Brennan
Position with company	Vice President & Senior Counsel
Authorized signature	



## Tab 2 – NCPA Administration Agreement

---

This Administration Agreement is made as of August 1, 2019, by and between National Cooperative Purchasing Alliance ("NCPA") and SYNNEX Corporation ("Vendor").

### **Recitals**

WHEREAS, Region 14 ESC has entered into a certain Master Agreement dated August 1, 2019, referenced as Contract Number 01-97, by and between Region 14 ESC and Vendor, as may be amended from time to time in accordance with the terms thereof (the "Master Agreement"), for the purchase of Advanced Technology Solutions Aggregator;

WHEREAS, said Master Agreement provides that any state, city, special district, local government, school district, private K-12 school, technical or vocational school, higher education institution, other government agency or nonprofit organization (hereinafter referred to as "public agency" or collectively, "public agencies") may purchase products and services at the prices indicated in the Master Agreement;

WHEREAS, NCPA has the administrative and legal capacity to administer purchases under the Master Agreement to public agencies;

WHEREAS, NCPA serves as the administrative agent for Region 14 ESC in connection with other master agreements offered by NCPA

WHEREAS, Region 14 ESC desires NCPA to proceed with administration of the Master Agreement;

WHEREAS, NCPA and Vendor desire to enter into this Agreement to make available the Master Agreement to public agencies on a national basis;

NOW, THEREFORE, in consideration of the payments to be made hereunder and the mutual covenants contained in this Agreement, NCPA and Vendor hereby agree as follows:

#### ◆ General Terms and Conditions

- The Master Agreement, attached hereto as Tab 1 and incorporated herein by reference as though fully set forth herein, and the terms and conditions contained therein shall apply to this Agreement except as expressly changed or modified by this Agreement.
- NCPA shall be afforded all of the rights, privileges and indemnifications afforded to Region 14 ESC under the Master Agreement, and such rights, privileges and indemnifications shall accrue and apply with equal effect to NCPA under this Agreement including, but not limited to, the Vendor's obligation to provide appropriate insurance and certain indemnifications to Region 14 ESC.
- Vendor shall perform all duties, responsibilities and obligations required under the Master Agreement in the time and manner specified by the Master Agreement.
- NCPA shall perform all of its duties, responsibilities, and obligations as administrator of purchases under the Master Agreement as set forth herein, and Vendor acknowledges that NCPA shall act in the capacity of administrator of purchases under the Master Agreement.
- With respect to any purchases made by Region 14 ESC or any Public Agency pursuant to the Master Agreement, NCPA (a) shall not be construed as a dealer, re-marketer, representative, partner, or agent of any type of Vendor, Region 14 ESC, or such Public Agency, (b) shall not be obligated, liable or responsible (i) for any orders made by Region

14 ESC, any Public Agency or any employee of Region 14 ESC or Public Agency under the Master Agreement, or (ii) for any payments required to be made with respect to such order, and (c) shall not be obligated, liable or responsible for any failure by the Public Agency to (i) comply with procedures or requirements of applicable law, or (ii) obtain the due authorization and approval necessary to purchase under the Master Agreement. NCPA makes no representations or guaranties with respect to any minimum purchases required to be made by Region 14 ESC, any Public Agency, or any employee of Region 14 ESC or Public Agency under this Agreement or the Master Agreement.

- The Public Agency participating in the NCPA contract and Vendor may enter into a separate supplemental agreement to further define the level of service requirements over and above the minimum defined in this contract i.e. invoice requirements, ordering requirements, specialized delivery, etc. Any supplemental agreement developed as a result of this contract is exclusively between the Public Agency and Vendor. NCPA, its agents, members and employees shall not be made party to any claim for breach of such agreement.

◆ **Term of Agreement**

- This Agreement shall be in effect so long as the Master Agreement remains in effect, provided, however, that the obligation to pay all amounts owed by Vendor to NCPA through the termination of this Agreement and all indemnifications afforded by Vendor to NCPA shall survive the term of this Agreement.

◆ **Fees and Reporting**

- The awarded vendor shall electronically provide NCPA with a detailed monthly or quarterly report showing the dollar volume of all sales under the contract for the previous month or quarter. Reports shall be sent via e-mail to NCPA offices at [reporting@ncpa.us](mailto:reporting@ncpa.us). Reports are due on the fifteenth (15<sup>th</sup>) day after the close of the previous month or quarter. It is the responsibility of the awarded vendor to collect and compile all sales under the contract from participating members and submit one (1) report. The report shall include at least the following information as listed in the example below:

Entity Name	Zip Code	State	PO or Job #	Sale Amount

**Total** \_\_\_\_\_


- Each quarter NCPA will invoice the vendor based on the total of sale amount(s) reported. From the invoice the vendor shall pay to NCPA an administrative fee based upon the tiered fee schedule below. Vendor's annual sales shall be measured on a calendar year basis. Deadline for term of payment will be included in the invoice NCPA provides.

<u><b>Annual Sales Through Contract</b></u>	<u><b>Administrative Fee</b></u>
0 - \$30,000,000	2%
\$30,000,001 - \$50,000,000	1.5%
\$50,000,001+	1%

- Supplier shall maintain an accounting of all purchases made by Public Agencies under the Master Agreement. NCPA and Region 14 ESC reserve the right to audit the accounting for a period of four (4) years from the date NCPA receives the accounting. In the event of such an audit, the requested materials shall be provided at the location designated by Region 14 ESC or NCPA. In the event such audit reveals an underreporting of Contract Sales and a resulting underpayment of administrative fees, Vendor shall promptly pay NCPA the amount of such underpayment, together with interest on such amount and shall be obligated to reimburse NCPA's costs and expenses for such audit.

◆ General Provisions

- This Agreement supersedes any and all other agreements, either oral or in writing, between the parties hereto with respect to the subject matter hereof, and no other agreement, statement, or promise relating to the subject matter of this Agreement which is not contained herein shall be valid or binding.
- Awarded vendor agrees to allow NCPA to use their name and logo within website, marketing materials and advertisement. Any use of NCPA name and logo or any form of publicity regarding this contract by awarded vendor must have prior approval from NCPA.
- If any action at law or in equity is brought to enforce or interpret the provisions of this Agreement or to recover any administrative fee and accrued interest, the prevailing party shall be entitled to reasonable attorney's fees and costs in addition to any other relief to which such party may be entitled.
- Neither this Agreement nor any rights or obligations hereunder shall be assignable by Vendor without prior written consent of NCPA, provided, however, that the Vendor may, without such written consent, assign this Agreement and its rights and delegate its obligations hereunder in connection with the transfer or sale of all or substantially all of its assets or business related to this Agreement, or in the event of its merger, consolidation, change in control or similar transaction. Any permitted assignee shall assume all assigned obligations of its assignor under this Agreement.
- This Agreement and NCPA's rights and obligations hereunder may be assigned at NCPA's sole discretion, to an existing or newly established legal entity that has the authority and capacity to perform NCPA's obligations hereunder
- All written communications given hereunder shall be delivered to the addresses as set forth below.

<b>National Cooperative Purchasing Alliance:</b>	<b>Vendor:</b>	SYNNEX Corporation
Name: <u>Matthew Mackel</u>	Name: <u>Daniel Brennan</u>	
Title: <u>Director, Business Development</u>	Title: <u>Vice President &amp; Senior Counsel</u>	
Address: <u>PO Box 701273</u>	Address: _____	
<u>Houston, TX 701273</u>		
Signature: <u></u>	Signature: <u>E-SIGNED by Daniel Brennan on 2019-08-09 08:32:24 EST</u>	
Date: <u>August 1, 2019</u>	Date: <u>August 09, 2019</u>	



## Tab 3 – Vendor Questionnaire

Please provide responses to the following questions that address your company's operations, organization, structure, and processes for providing products and services.

◆ States Covered

- Bidder must indicate any and all states where products and services can be offered.
- Please indicate the price co-efficient for each state if it varies.

☒ **50 States & District of Columbia** (Selecting this box is equal to checking all boxes below)

- |   |   |   |
|---|---|---|
| <input type="checkbox"/> Alabama              | <input type="checkbox"/> Maryland       | <input type="checkbox"/> South Carolina |
| <input type="checkbox"/> Alaska               | <input type="checkbox"/> Massachusetts  | <input type="checkbox"/> South Dakota   |
| <input type="checkbox"/> Arizona              | <input type="checkbox"/> Michigan       | <input type="checkbox"/> Tennessee      |
| <input type="checkbox"/> Arkansas             | <input type="checkbox"/> Minnesota      | <input type="checkbox"/> Texas          |
| <input type="checkbox"/> California           | <input type="checkbox"/> Mississippi    | <input type="checkbox"/> Utah           |
| <input type="checkbox"/> Colorado             | <input type="checkbox"/> Missouri       | <input type="checkbox"/> Vermont        |
| <input type="checkbox"/> Connecticut          | <input type="checkbox"/> Montana        | <input type="checkbox"/> Virginia       |
| <input type="checkbox"/> Delaware             | <input type="checkbox"/> Nebraska       | <input type="checkbox"/> Washington     |
| <input type="checkbox"/> District of Columbia | <input type="checkbox"/> Nevada         | <input type="checkbox"/> West Virginia  |
| <input type="checkbox"/> Florida              | <input type="checkbox"/> New Hampshire  | <input type="checkbox"/> Wisconsin      |
| <input type="checkbox"/> Georgia              | <input type="checkbox"/> New Jersey     | <input type="checkbox"/> Wyoming        |
| <input type="checkbox"/> Hawaii               | <input type="checkbox"/> New Mexico     |   |
| <input type="checkbox"/> Idaho                | <input type="checkbox"/> New York       |   |
| <input type="checkbox"/> Illinois             | <input type="checkbox"/> North Carolina |   |
| <input type="checkbox"/> Indiana              | <input type="checkbox"/> North Dakota   |   |
| <input type="checkbox"/> Iowa                 | <input type="checkbox"/> Ohio           |   |
| <input type="checkbox"/> Kansas               | <input type="checkbox"/> Oklahoma       |   |
| <input type="checkbox"/> Kentucky             | <input type="checkbox"/> Oregon         |   |
| <input type="checkbox"/> Louisiana            | <input type="checkbox"/> Pennsylvania   |   |
| <input type="checkbox"/> Maine                | <input type="checkbox"/> Rhode Island   |   |



☒ **All US Territories and Outlying Areas** (Selecting this box is equal to checking all boxes below)

☐ American Samoa

☐ Northern Mariana Islands

☐ Federated States of Micronesia

☐ Puerto Rico

☐ Guam

☐ U.S. Virgin Islands

☐ Midway Islands

◆ **Minority and Women**

**Business Enterprise (MWBE) and (HUB) Participation**

- It is the policy of some entities participating in NCPA to involve minority and women business enterprises (MWBE) and historically underutilized businesses (HUB) in the purchase of goods and services. Respondents shall indicate below whether or not they are an M/WBE or HUB certified.

▪ **Minority / Women Business Enterprise**

- Respondent Certifies that this firm is a M/WBE

☐

▪ **Historically Underutilized Business**

- Respondent Certifies that this firm is a HUB

☐

◆ **Residency**

- Responding Company's principal place of business is in the city of Greenville,  
State of SC

◆ **Felony Conviction Notice**

- Please Check Applicable Box;

☒ A publically held corporation; therefore, this reporting requirement is not applicable.

☐ Is not owned or operated by anyone who has been convicted of a felony.

☐ Is owned or operated by the following individual(s) who has/have been convicted of a felony

- If the 3<sup>rd</sup> box is checked, a detailed explanation of the names and convictions must be attached.

◆ **Distribution Channel**

- Which best describes your company's position in the distribution channel:

☐ Manufacturer Direct

☐ Certified education/government reseller

☒ Authorized Distributor

☐ Manufacturer marketing through reseller

☐ Value-added reseller

☐ Other: \_\_\_\_\_

◆ **Processing Information**

- Provide company contact information for the following:

▪ **Sales Reports / Accounts Payable**

Contact Person: Jennifer McEachern

Title: Contracts Management Supervisor

Company: SYNNEX Corporation

Address: 39 Pelham Ridge Drive

City: Greenville State: SC Zip: 29615

Phone: 864-349-4079 Email: jennifermce@synnex.com

▪ **Purchase Orders**

Contact Person: Cory Fortune

Title: SLED Contracts Business Development Manager

Company: SYNNEX Corporation

Address: 39 Pelham Ridge Drive

City: Greenville State: SC Zip: 29615

Phone: 864-349-4560 Email: coryf@synnex.com

▪ **Sales and Marketing**

Contact Person: Cory Fortune

Title: SLED Contracts Business Development Manager

Company: SYNNEX Corporation

Address: 39 Pelham Ridge Drive

City: Greenville State: SC Zip: 29615

Phone: 864-349-4560 Email: coryf@synnex.com

◆ **Pricing Information**

- In addition to the current typical unit pricing furnished herein, the Vendor agrees to offer all future product introductions at prices that are proportionate to Contract Pricing.

- If answer is no, attach a statement detailing how pricing for NCPA participants would be calculated for future product introductions.

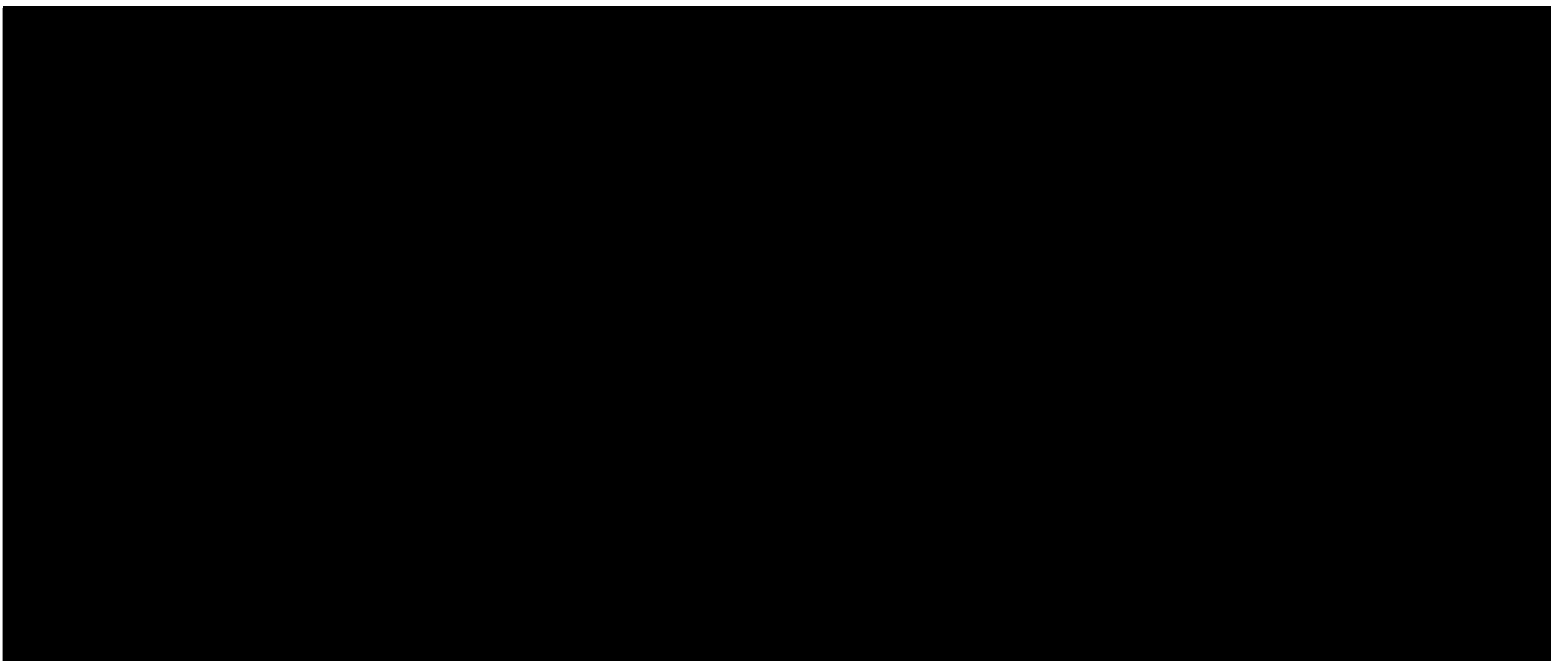
☒ Yes ☐ No

- Pricing submitted includes the required NCPA administrative fee. The NCPA fee is calculated based on the invoice price to the customer.

☒ Yes ☐ No

- Vendor will provide additional discounts for purchase of a guaranteed quantity.

☒ Yes ☐ No



## Tab 4 – Vendor Profile

---

**Company's Official Registered Name:** SYNnex Corporation

### **Brief History of Company:**

SYNNEX Corporation was formed in 1980 and is now a Fortune 158 company that offers a comprehensive range of industry-leading IT products and business services to our reseller customers. We've built a solid reputation for delivering customized, fully-integrated solutions, services, and support, including distribution, contract assembly, business process outsourcing, and logistics.

We're aligned with the top manufacturers in the IT industry to distribute products to more than 25,000 resellers throughout North America. Key suppliers include: HP Inc., Hewlett-Packard Enterprise, Cisco Systems, Juniper, Palo Alto, Samsung, Panasonic, Intel, Seagate, Microsoft, and Lenovo. Our sales staff is grouped by product segment, allowing them to focus their expertise and experience to manage all lines and provide an engaged, consultative sales approach. With 16 US distribution facilities, SYNnex gets the right products to market quickly and cost-effectively. Our model streamlines business processes to help resellers lower their costs and create greater efficiencies. We provide a variety of professional and marketing services, including: demand generation, education and training, pre- and post-sale technical support, end-user enablement, server assessment, design and integration, recycling and trade-in, and IT resource planning. SYNnex provides contract assembly services, ranging from original design and printed circuit board assembly to fully-integrated supply chain management, build-to-order (BTO) and configure-to-order (CTO), final assembly, materials management, production value-add, and logistics.

SYNNEX sponsors a wide variety of programs, communities, and events to build and grow our resellers' business in specific vertical markets. For example, our Government, Education, and Healthcare programs help resellers compete in these high-growth markets, and SYNnex with our comprehensive GSA schedule, is able to simplify the complex government bidding process.

### **Our Services**

SYNNEX offers a variety of services to our customers. The three major categories of services include the following:

**Distribution Services.** SYNnex 's distribution services segment distributes a broad line of IT products, including IT systems, peripherals, system components, software and networking equipment for leading IT OEM suppliers, enabling us to offer comprehensive solutions to our reseller and retail customers. Our reseller customers include value-added resellers, or VARs, corporate resellers, government resellers, system integrators, direct marketers and retailers. We distribute more than 2,000,000 technology products from leading IT OEM partners to more than 25,000 resellers throughout the United States, Canada and Mexico. We combine our core strength in distribution with our service model to provide our customers greater efficiencies in time to market, cost minimization, real time linkages in the supply chain and aftermarket product support.

**Contract Assembly Services.** SYNnex offers contract assembly services to original equipment manufacturers (OEMs). Offerings range from original design and printed circuit board assembly

capabilities to fully-integrated supply chain management, build-to-order (BTO) and configure-to-order (CTO), final assembly, materials management, production value-add and logistics services.

**Business Process Outsourcing.** The BPO segment offers various services comprising customer management, software development, web hosting, hosted software, domain name registration, and back office processing. This segment delivers its services through voice, chat, Web, email, and digital print. It also sells products complementary to these service offerings in China. In addition, SYNEX Corporation offers various financial services, including net terms, third party leasing and floor plan financing, letters of credit, and arrangements to collect payments directly from the end-user; online services; and marketing services, as well as technical support services consisting of pre and post-sales support. The company serves resellers, retailers, and OEMs located worldwide.

The above major categories of services are complemented by the following:

**Logistics Services.** SYNEX provides logistics support such as outsourced fulfillment, virtual distribution, and direct ship to end-users to our reseller customers. Other logistics support activities we provide include generation of customized shipping documents, multi-level serial number tracking for customized, configured products, and online order and shipment tracking.

**Online Services.** SYNEX maintains electronic data interchange (EDI) and web-based communication links with many of our reseller customers. These links improve the speed and efficiency of our transactions with our resellers by enabling them to search for products, check inventory availability and prices, configure systems, place and track orders, receive invoices, review account status, and process returns. We also have web-based application software that allows our resellers or their end-user customers to order software and take delivery online.

**Financing Services.** SYNEX offers our resellers a wide range of financing options, including net terms, third party leasing, floor plan financing, letters of credit, backed financing, and arrangements where we collect payments directly from the end-user.

**Technical Solutions Services.** The SYNEX team is made up of highly trained and certified engineers who assist our customers and sales reps with pre sales consultation, post sales troubleshooting, and training inquiries.

**Joint Supply Chain Management and Distribution Services.** SYNEX provides our contract assembly customers with materials procurement and management activities including planning, purchasing, expediting, and warehousing system components and materials used in the assembly process. Because we distribute many of the system components used in our contract assembly our customers are able to minimize their inventory risk by taking advantage of the terms and conditions of our distribution relationships. In addition, we also offer increased inventory availability to our contract assembly customers because we stock items for both distribution and assembly.

## **Our Operations**

SYNEX operates distribution facilities in the United States, Japan, England, Canada, Latin America and Mexico. Our distribution processes are highly automated to reduce errors, ensure timely order fulfillment, and enhance the efficiency of our warehouse operations and back office administration. Our distribution facilities are geographically located near reseller customers and their end-users. This

decentralized, regional strategy enables us to benefit from lower shipping costs and shorter delivery lead times to our customers. Furthermore, we track several performance measurements to continuously improve the efficiency and accuracy of our distribution operations.

Our regional locations also enable us to make local deliveries and provide will-call fulfillment to more customers than if our distribution operations were more centralized, resulting in better service to our customers. Our workforce is comprised of permanent and temporary employees, enabling us to respond to short-term changes in order activity.

SYNNEX's proprietary IT systems and processes enable us to automate many of our distribution operations. For example:

- SYNNEX uses radio frequency and bar code scanning technologies in all of our warehouse operations to maintain real-time inventory records
- We facilitate frequent cycle counts and improve the accuracy of order fulfillment
- SYNNEX uses palm readers to capture real-time labor cost data, enabling efficient management of our daily labor costs.

To increase the accuracy of our order fulfillment and protect our inventory from shrinkage, our systems also incorporate numerous controls. These controls include order weight checks, bar code scanning, and serial number profile verification to verify that the product shipped matches the customer order. We also use digital video imaging to record our small package shipping activities by order. These images and other warehouse and shipping data are available online to our customer service representatives, enabling us to quickly respond to order inquiries by our customers.

SYNNEX operates its principal contract assembly facilities in the United States and the United Kingdom. We assemble IT systems that include workstations, servers and high end storage array solutions by incorporating system components from our distribution inventory and other sources. Additionally, we perform production value-added services, including kitting, asset tagging, hard drive imaging and reconfiguration. Our contract assembly facilities are ISO 9001:2000 and ISO 14001 certified.

## **Sales Teams**

SYNNEX Sales Team is available Mon. through Fri. 8 AM to 7 PM EST.

Additional coverage time needs can be discussed on an individual basis.

Support day-to-day activity, including but not limited to:

- Pricing and availability
- Configuration and technical support
- HP White board and Watson support
- Order entry and expediting shipments

SYNNEX sales are segmented and have a focus on top product lines with niches and/or unique products. Our sales staff members are experts in chosen customer segments. Our sales staff members are consultants as well as sales persons. We provide our customers with product offering that are unique and margin-making opportunities.

SYNNEX Technical Support Hotline: 1-800-756-2888 or [Techsup@SYNNEX.com](mailto:Techsup@SYNNEX.com)

SYNNEX Software Support Hotline: 1-800-456-4822 ext. 6939

Customer Service: 1-800-756-1888 or [cshelp@SYNNEX.com](mailto:cshelp@SYNNEX.com)

## Technical Support

SYNNEX does many things outside of pick, pack and ship. We are a business outsourcing company and as such we provide technical support around the world. We utilize that same expertise in our Distribution business and offer free Pre and Post Tech Support for general technical questions all the way up to complex configurations. We offer 2 hour turnaround times on basic configurations. On more complex configurations we offer a 4 our turnaround.

## Global Presence

Over 90% of 2018 revenue generated in North America  
Focused IT distribution strategy for the United States and Canada  
16 distribution facilities in North America (US/Canada/Mexico)  
Regional strategy designed to lower shipping costs and to reduce delivery times to customers  
Utilize sizeable offshore workforce to reduce costs  
New expansion of distribution business into Japan  
Acquisition of InfoTech, the third largest distributor in the third largest economy  
Leveraging SYNNEX cost efficiencies and scale  
Global BPO centers allow for 24/7 operations (North America, Central America, Asia, and Europe)  
SYNNEX outsources our Tech Support for Direct TV in the Pacific Rim  
SYNNEX outsources our Tech Support for Linksys, a division of Cisco  
Acquired Westcon Comstor in 2017

International Shipments: SYNNEX is able to ship internationally. However, there are strict requirements of our Manufactures contracts and Government guidelines.

Before committing, you should always work with SYNNEX sales team for freight quote and lead time. Your SYNNEX sales team will work with SYNNEX Customs department to insure all necessary information including but not limited to Vendor approval.

With 16 distribution facilities nationwide, SYNNEX gets the right products to market, right-on-time. In addition to reducing shipping times, our regional warehouse placement slashes freight costs to customers, helping them win deals and boosting their margins.

Corporate Headquarters: Fremont, California

Sales Headquarters: Greenville, South Carolina

### ***Warehouse Locations:***

Atlanta, Georgia  
Chantilly, Virginia  
Chicago, Illinois  
Richardson, Texas  
Keasbey, New Jersey  
Grove City, Ohio  
Miami, Florida  
Olive Branch, Mississippi  
Portland, Oregon  
Ontario, California  
Las Vegas, Nevada



## **Years in Business/Reputation/References**

### **Quick Facts**

Established: 1980  
Chief Executive Officer: Dennis Polk  
Corporate Headquarters: Fremont, CA  
Traded: NYSE (SNX)  
Duns #: 112375758

### **Reputation**

Fortune 158 Corporation  
Rated #1 in Relationship, Price & Availability by CRN  
Rated Best Channel Strategy Gartner  
Honored at HP's 2012 Americas Partner Conference with the prestigious "Partner in Excellence Award" for HP Distributor Growth 3 years running  
<http://ir.SYNNEX.com/releasedetail.cfm?ReleaseID=568439>  
Intel's #1 volume Distributor

### **Excellent Public Sector Past Performance and Program Management**

As a leading worldwide IT distributor, SYNNEX partners with more than 5,000 Federal, State, and Local Government and Education customers (SLED). We have excellent past performance in the Public Sector space, owning and managing three GSA Schedules for over 20 years.

As a contractor, SYNNEX has worked closely with the U.S. DOE in the construction of their Superdome advanced computer servers at Lawrence Livermore National Laboratories.

Our experience in this market has helped us to develop similar processes in the SLED marketplace. SYNNEX manages over 35 SLED contract vehicles for our manufacturing partners in Texas, Florida, South Carolina, and nationally through NASPO ValuePoint, USETPA, and NCPA Contracts. Our NCPA contract sales to date total more than \$35 million from September 2016 – March 2019.

### **References**

SYNNEX helped design and build what was then the world's largest Super Computer, housed at Lawrence-Livermore Labs  
Helped design and build the Facebook Data Center  
Past performance includes builds for Blue Coat and Sun Microsystems  
Delivered 15,000 desktop units to USDA (8,550 total orders were consolidated to 60 invoices)  
Delivered 25,000 CTO desktops on a rollout basis in 30 days  
Involved with Raytheon/CSC desktop refresh project (over 15,000 desktop units)  
132 consecutive quarters of profitability  
Datacenter OCP builds for Amazon and Facebook  
Dedicated Sales Teams/Quoting Process/Hours of Operation/Global Presence

### **Reseller and Business Enablement Services**

SYNNEX provides numerous reseller and business enablement services, including:

**Document Solutions** specializes in the conversion of paper documents to digital, from distributed scanning systems, document management applications, and image capturing software, to storage and retrieval, disaster recovery, and versioning

**Financial Services** credit and financing options help reseller's compete for large deals while conserving capital, with little to no up-front cash commitment

**Healthcare Program** helps resellers build and grow a healthcare sales practice and gain insight into an estimated \$110 B business

**Hosted Solutions** robust outsourced SaaS applications at a huge cost savings that develops solid margins and revenue streams with few barriers to entry

**HP Enterprise Server and Storage Solutions** specialized sales and support teams focused on HP offerings in the enterprise space

**Integrated Communications Group (ICG)** combines voice, data, video, security, and messaging to deliver best-in-class, unified communication strategies

**Jack Of All Games** is a leading video game provider in North America combining industry knowledge with proven distribution expertise servicing the retail channel

**New Age Electronics** is the nation's leading sales and distribution partner delivering an unsurpassed channel management model to consumer technology retailers and manufacturers

**Office Supply Solutions** has collateral equipment such as printer cartridges and office materials, enabling resellers to become specialized product providers and increase total sales scope

**On Demand Services** server assessment and virtualization, security, data backup and recovery, field and help desk services, equipment recycling and trade-in, and more supplements resellers' capabilities

**Open Source Channel Alliance (OSCA)** is a consortium of Independent Software Vendors (ISVs) delivering open source technologies to our customer base

**PC Wholesale** is a reliable, one-stop shop for new, refurbished, end-of life, and overstock computer and consumer electronics products

**PRINTSolv** is an on-ramp, managed print solution to handle consumer demand billing, supplies replenishment, and total fleet management, with the reliability of a lease

**Public Sector Program** is the only broadline IT distributor with its own GSA Schedule to help resellers build and grow their government business, plus custom, comprehensive solutions that expand their play in the education market.

**Reseller Marketing Services** leverages the power of SYNnex Marketing on behalf of our reseller customers to increase their reach and improve their return on their enduser marketing spend value-added services.

**Software Solutions** industry-leading products and a full complement of services and support to help resellers capture, hold, and grow their software accounts

**Strategic Procurement** recruits and manages specialty vendors required to complete a reseller's solution, while simultaneously allowing the vendor access to SYNnex's broader customer base



**Supply Chain Solutions** is a TOTAL supply chain solution that reduces logistics costs and inventory cycles and improves service levels

**Systems Integration Division (SID)** has custom server, storage and appliance solutions to customers spanning verticals like network security, application acceleration, health IT, streaming media and other applications tied to specific software and services

**Technology Solutions Division (TSD)** designs integrated solutions for new and emerging technology markets, such as: network security, telephony and unified communications, printer and document management, physical and network security, and AutoID/POS systems

**Varnex and Varnex Public Sector** is a vendor-sponsored reseller community focused on the SMB market, with specialized tracks for members engaged in the public sector markets

**Visual Solutions** is a multi-vendor communication, training, and support for Digital Signage, Projector, and Pro-AV sales

**Wide-Format Solutions** specializes in large-format printers, supplies, and media

**Westcon-Comstor** Purchased in May of 2017, Westcon focuses on UCC, Software Security and Networking manufacturing lines including Cisco, Juniper, Palo Alto and Check Point Software.

**Dun & Bradstreet Number:** 11-237-5758

**Company's Organizational Chart of our Team:**

Contract Administration: Ed Somers, [eds@synnex.com](mailto:eds@synnex.com), 864-349-4374

Pricing/Reporting: Jennifer McEachern, [jennifermce@synnex.com](mailto:jennifermce@synnex.com), 864-349-4079

Sales: Cory Fortune, [coryf@synnex.com](mailto:coryf@synnex.com), 864-349-4560

Jaime Grimm, [jaimeg@synnex.com](mailto:jaimeg@synnex.com), 864-349-7589

Business Development: Randy Finley, [randyfi@synnex.com](mailto:randyfi@synnex.com), 864-349-4390

E-Rate/Grants: Tim Evatt, [time@synnex.com](mailto:time@synnex.com), 864-349-4405

Education Team Leader: Brent Odom, [brento@synnex.com](mailto:brento@synnex.com), 864-349-4039

Public Safety Team Leader: Mike Gambrell, [mikega@synnex.com](mailto:mikega@synnex.com), 864-349-4881

**Corporate Office Locations**

Corporate Office: Fremont, CA

East Coast Sales Office: Greenville, SC

Midwest Sales Office: Dallas, TX

Distribution Centers: Fremont, CA; Las Vegas, NV; Atlanta, GA; Dallas, TX; Chicago, IL; Olive Branch (Memphis), MS; Chantilly, VA; Los Angeles, CA; Carson, CA; Miami, FL; Keasby, NJ

Integration Facility: Olive Branch, MS

**Key Contacts:**

Contract Administration: Ed Somers, [eds@synnex.com](mailto:eds@synnex.com), 864-349-4374

Pricing/Reporting: Jennifer McEachern, [jennifermce@synnex.com](mailto:jennifermce@synnex.com), 864-349-4079

Sales: Cory Fortune, [coryf@synnex.com](mailto:coryf@synnex.com), 864-349-4560

Jaime Grimm, [jaimeg@synnex.com](mailto:jaimeg@synnex.com), 864-349-7589

Business Development: Randy Finley, [randyfi@synnex.com](mailto:randyfi@synnex.com), 864-349-4390

E-Rate/Grants: Tim Evatt, [time@synnex.com](mailto:time@synnex.com), 864-349-4405

Education Team Leader: Brent Odom, [brento@synnex.com](mailto:brento@synnex.com), 864-349-4039

Public Safety Team Leader: Mike Gambrell, [mikega@synnex.com](mailto:mikega@synnex.com), 864-349-4881

**Standard Terms of Payment:**

Net 30 terms are standard. However, we offer an entire portfolio of alternative finance options from leasing to escrow.

**Who is our Competition in the Marketplace?**

Ingram Micro; Tech Data; Arrow; Avnet

**What differentiates our Company from Competitors?**

We empower our resellers with valuable tools and solutions that they can easily integrate into their operations and support them with world-class professionals. We execute our business with speed and efficiency and are willing to invest into infrastructure to best support our manufacturers and reseller partners.

**Describe How your Company will Market this Contract if Awarded.**

SYNNEX has a significant amount of experience owning/managing Public Sector contracts. These vehicles do not sell themselves and require a significant amount of investment in sales and demand generation to make them successful. Our plan will include a number of facets addressing both resellers and endusers. Although we don't sell direct to endusers, we do have a team that provides enduser demand generation through call out campaigns; print/mailers; e-mail; website contract landing page and an electronic storefront offering. For our resellers, we will pull our historical procurement data per awarded vendor line to identify the most responsive/responsible resellers selling into State and Local Government, K-12 and higher education nationwide. To date, we have identified 50 resellers and will use this list to identify those resellers we want to authorize on the contract. Likewise we will do this nationwide and include higher education institutions and state/local government sales as well. In this way we can ensure we have the

correct "feet on the street" in all areas covered by NCPA. With this select group of resellers, we will implement regular trainings to ensure they understand the NCPA contract and the target audience. Ongoing efforts will be to establish a regular sales meeting cadence in which we review sales efforts, pending opportunities and any issues. Manufacturers and their local sales teams will likewise be engaged to assist in the identification of opportunities and special pricing. We will provide support for table top shows, collateral and web landing pages for our participating resellers. Ultimately, we see our role as an IT distributor to provide all of the tools a reseller will need to increase their sales on this contract and to help develop the partnership with the vendor and their field sales teams. SYNEX will also make available our extensive technical support team and 24/7 customer service call center to ensure exceptional customer support.

Marketing this contract will include a number of simultaneous activities:

- Press release
- Identifying the resellers we want to authorize to promote this contract
- Reseller recruitment and training
- Multiple training webinars for both internal sales teams and external customers
- Dedicated NCPA web page development
- Development of marketing materials
- Attending industry events and table, top shows
- Ongoing reseller recruitment efforts and internal sales trainings
- Enduser demand generation team will drive awareness with endusers on behalf of our resellers

Describe How you Intend to Introduce NCPA to your Company

### **Contract Management Summary**

#### **Award**

Create T's & C's summary; develop pricing calculator  
Communicate win internally and with each vendor line  
Determine rules of engagement; assign responsibility roles

#### **Recruitment**

Identify Resellers: Vendor lists; SYNEX POS; Sales Manager's; OSRs prior to award  
Training: onsite; online; webinars  
Establish eligibility requirements  
Sign participation agreement

#### **Contract Management**

Monthly contract review by SYNEX contracts team - the good, the bad and the ugly  
Monthly status calls with each participating reseller  
Quarterly cadence calls with the contractor community  
Ongoing calls with participating vendors to update/revise strategy.

#### **Initial Kick off phase-**

Upon award, communicate to vendor and internal vendor PM/BDM teams  
Put together contract terms and conditions; pricing calculator; price file  
Review administrative requirements  
Set e-mail aliases  
Webpage development-contract details, calculator, location for vendor ads, forum, Q&A  
Determine vendor's strategy and reseller engagement; special pricing  
Establish reseller qualifiers, sales minimums, agreement  
Identify reseller candidates via POS, ISRs, OSRs and vendor input  
Contact reseller  
Require business plan/marketing plan  
Conduct trainings via webinars of resellers, sales reps, BDMs, PMs and vendor  
Possibly conduct joint road shows to promote/train  
Press release  
Marketing materials for resellers

**Ongoing management-**

Trainings/webinars - initially and ongoing  
Product refresh - marketing and communication  
Business development-slip/gain report for both reseller and vendor  
Business development-monthly sales report to vendor with email updates  
QBR for reseller (or as needed)  
QBR for vendor  
Vendor seasonal pricing for this community  
QBR webinar for reseller community  
Marketing events  
Updating Reseller database with contact information

SYNNEX has identified our training processes in the preceding sections for both inside/outside sales teams; our business development team and authorized resellers and solution providers. Essentially, it will entail training, collateral, PPT presentations and onsite visits to conduct Q&A. Training is an ongoing process that should be scheduled throughout the year on webinars, onsite trainings and industry events. Communicate access to the website; collateral that is available; processes on obtaining quote/orders and contract pricing. All aspects of the contract, from marketing it to the enduser to customer service to tech support, needs to be explained.

**Describe your Firm's Capabilities and Functionality of Your On-Line Catalog/Ordering Website**

See attached pdf document

**Describe your Company's Customer Service Department**

**SYNNEX Customer Service and Return Policy**

---

**PRODUCT RETURNS** Return requests may be submitted through the following channels:

**CUSTOMER SERVICE Hotline:** 800-756-1888 Monday through Friday 8AM-8PM EST

**EMAIL:** CSHELP@SYNNEX.com

**WEBCHAT:**

[http://apps2.link2support.com/WEBCHAT%20SYNNEX/Main.php?do=\\_WEBCHAT&submit=Login](http://apps2.link2support.com/WEBCHAT%20SYNNEX/Main.php?do=_WEBCHAT&submit=Login)

**REQUIRMENTS**

Defective or damaged Products or those subject to customer remorse may be returned to SYNNEX by adhering to the Requirements below.

1. Reseller must obtain a valid RMA number for all returns.
2. As the distributor of manufacturer branded products, SYNNEX must adhere to the manufacturer's return policies. These policies include adhering to final dates of return or re-stocking fees for returns. At a minimum, SYNNEX agrees to a 30 day return policy for unopened product.
3. Not all product lines are eligible for this return policy. Check with your SYNNEX salesperson to verify specific eligibility.

**PROCDEURES**

The procedures provided below for replacement or credits are the exclusive remedies to Reseller for any claim related to any defective or damaged Products or customer remorse.

1. RMAs will be issued for items eligible for return. If any item is ineligible for return, Reseller will be informed and the RMA will be denied.
2. SYNNEX will not be obligated to replace or provide credit for Products returned as defective and damaged from abuse, misuse (including improper storage) or other product warranty exclusion, from attempted repair, or during repossession or shipment to SYNNEX.
3. Ineligible returns and returns not on approved RMAs will be disposed of at SYNNEX's discretion with no credit, and a charge back will be issued for any ineligible deductions taken.
4. RMAs expire within twenty (30) days of issuance. SYNNEX has the right to refuse returns after such date.
5. SYNNEX will respond to RMA requests within forty-eight (48) hours of receiving from the customer. Requests must include the following information:
6. Sales Order Number
7. Description of merchandise
8. Manufacturer part number
9. Quantity
10. Specific reason for return and condition of product: Factory Sealed or Open
11. Serial Number
12. Notification of approved RMA requests will be made via fax or e-mail. Authorized returns must be shipped freight prepaid.
13. Returns must be received at the return location designated by SYNNEX on or before the last date of return to be eligible for credit. Credit for returns will be issued within one (1) week of receipt of merchandise at the Net Reseller Price in effect on the date SYNNEX receives the eligible product
14. All returns must be in the original manufacturer box. A packing slip must be included in each box or pallet identifying the product numbers, quantities, number of boxes. A copy

of the RMA must be attached to all boxes for UPS shipments and at least two cartons for common carrier shipments. Boxes should be marked 1 of XX, 2 of XX, etc.

## Green Initiative

### Environmental Services

#### Recycle, Disposal, and Asset Buy-Back Overview

SERVICESolv specializes in the environmental recycling of retired IT equipment and print consumables. With expertise in risk mitigation, logistics, asset management, re-marketing, recycling, and data destruction, our recycle and disposal services help you responsibly handle your customers' outdated hardware.

SERVICESolv has experience processing the obsolete assets of companies in the financial services, healthcare, insurance, and legal industries, as well as for government and education. Our processing plants are equipped with state-of-the-art data-erasure and destruction technology to provide your customers with the peace of mind that all data and drive destruction is performed to the most-stringent international data-security standards.

To ensure that hardware is safe for reuse, SERVICESolv's standard data overwrite process includes a three-pass data wipe compliant with the U.S. Department of Defense 5220.22-M. Additionally, a certification of data erasure and destruction is furnished for each onsite service performed or shipment received.

What is the value of the SERVICESolv Recycle, Disposal, and Asset Buy-Back Services for you?

- Safe and compliant removal of assets and destruction of data
- Competitive offers for all hardware recycling, often including buy-back estimates
- Single point of contact for the entire project, from initiation through completion
- Tailored services to meet each client's individual needs
- Options for on-site data destruction

Get started with recycling IT equipment by downloading and completing the recycling worksheet from <http://www.SYNNEX.com/servicesolv/whatis/recycle.html>. Once completed, return the recycling worksheet to [SERVICESolv@SYNNEX.com](mailto:SERVICESolv@SYNNEX.com).

#### Assets Commonly Recycled

- Notebooks
- Desktops
- Displays
- Printers
- Print consumables
- Servers
- Storage systems
- Handhelds
- Networking equipment
- Many other electronics

## Green Solutions

IT equipment can be up to 25% of total enterprise energy use, and datacenter energy use doubles every 5 to 8 years. As energy costs continue to rise, pressure builds on the bottom line. SYNNEX Green Solutions provides a set of tools and services focused on helping you tap into the sales potential and customer value for Green IT, delivering IT solutions that reduce energy and save your customers energy and money.

One of our most successful services is the SYNNEX Utility Incentive Program for resellers. This nationwide program is a list of identified electric utilities offering incentives to companies for IT

projects that save money. SYNEX handles the calculations, applications, and other elements for utilities to approve a project for incentives.

### **What is the value of Green IT?**

Ability to identify IT projects that are eligible for electric utility rebates and to manage the paperwork process seamlessly.

Allows you to offer a Green IT solution in your services portfolio, showcasing your business as socially-conscious.

Manage customers' EOL assets through our E-waste recovery and recycling service that pays you for supporting a greener planet.

### **What are some of the features of SYNEX Green solutions?**

Seamless management of the application process to obtain eligible rebates from participating electronic utilities

All products meeting ENERGY STAR or EPEAT ratings are identified in ECExpress and on our specific Green IT linecard

PO level and custom energy-saving calculators help you define cost savings to support ROI conversations

Development of custom Green IT Roadmap for complex or larger opportunities

Repository for third-party research and white papers you can leverage to develop a foundation for customer discussions





Web SYNEX.com Search...



New Reseller Application

Login ECEXpress

Home About SYNEX SYNEX Global Services Investors Vendor Portal Contact Us

#### Services Center

IT Distribution

Integration

Contract Assembly

Financial

IT Support

eSolutions

Overview

Web Services/XML

ECEXpress

B2B/eCommerce

Mobile Applications

eStorefronts

Customer Services

## A Solution Suite of Web Services, Mobile Application Development, ECEXpress, Hosted Storefront, and Electronic Services!

### Web Services/XML

#### Increase your business capabilities by integrating easily into ours.

Gain real-time leverage through the SYNEX ERP system to grow your business faster and more efficiently.



### Mobile Application Development iPhone/Android/Blackberry/Palm

Not only has SYNEX opened ECEXpress to multiple mobile platforms, but we can make your applications mobile too! Our low cost, high efficiency modeling provides great quality and fast turnaround on your mobile applications needs.



### Grow Your Sales using ECEXpress Your one-stop eCommerce site with us.

View license and warranty upsell opportunities, set inventory and pricing alerts through XpressTrak, and subscribe to customized RDS reports for vendor specific data!

### Personalized Online Storefront

#### We host your specialized store for you.

Get simple, seamless eCommerce with SYNEX, Provide your customer access to all manufacturers and categories available from SYNEX at a competitive price.

### Electronic Services (EDI/FTP)

#### The best pricing, availability, and product specifications.

Use B2B/eCommerce (EDI/FTP) to connect directly to our ERP system.  
Use our wide array of services to receive the most accurate and up-to-date product information.

Make your business leaner and faster

Email us at: [eSolutions@synnex.com](mailto:eSolutions@synnex.com)

Follow Us



Legal Information | Privacy Policy | Terms & Conditions | Copyright Policy

Copyright 2016 SYNEX Corporation. All rights reserved. SYNEX, the SYNEX Logo, COMPUTERLAND, CONCENTRIX, DATAGO, ENEX, FLEXSOURCE, LICENSE ONLINE, NEW AGE ELECTRONICS, the NEW AGE ELECTRONICS Logo, JACK OF ALL GAMES, the JACK OF ALL GAMES Logo, the NEXCE Logo, NEXCONCEPTS, the NEXCONCEPTS Logo, PRINTSOLV, SUPPORTRIX, the TSD Logo, VARINEX and all other SYNEX company, product and services names and slogans are trademarks or registered trademarks of SYNEX Corporation. SYNEX, the SYNEX Logo, COMPUTERLAND, CONCENTRIX, DATAGO, ENEX, LICENSE ONLINE, PRINTSOLV and VARINEX Reg. U.S. Pat. & Tm. Off. Other names and marks are the property of their respective owners.





Web SYNEX.com Search...



[New Reseller Application](#)

[Login EExpress](#)

[Home](#) [About SYNEX](#) [SYNNEX Global](#) [Services](#) [Investors](#) [Vendor Portal](#) [Contact Us](#)



[Introduction](#) [Highlights](#) [Features](#) [Pricing](#) [Request More Info](#)

## Introduction



**Now your customers can buy online directly from you.**

Need a web-based online store to sell products to your customers?  
eStorefrontmall.com - developed and hosted by SYNEX - does just that.  
You don't need to worry about servers, internet bandwidth, or writing lines of code.

The same products you buy from SYNEX are now available to you to offer to your customers.  
You control your product catalog - offer as many products as you wish.

What's more, product content is updated daily.  
Your customers get the most up-to-date information that is available.

Now accepting:



## Highlights



### Offer your customers every SYNEX product, or pick your categories

You control what you want to sell. Choose from our manufacturer listing and narrow your product offering by selecting product categories or even individual skus if you wish.

You have access to more than 100,000 skus.



### Set pricing for some or all of your customers.

You control your own pricing. Set a certain percentage, or set specific pricing: your choice.

Do you want to charge select customers different pricing? eStorefrontmall.com allows you to do just that.

[Top](#)



eStorefrontmall.com can mirror your brand



Order Management Controls are Built-in

You can embed **your company logo** and set certain colors and styles to **match your own company brand**.



#### Show product images, specifications and accessories/add-ons

All the product information available from SYNnex's ECEXpress online ordering system is available in eStorefrontmall.com.

Depending on the type you select, you can **stop, review, and release** orders if you wish, or allow all orders to auto-process. The choice is yours.

If customers have a **special bid number** from a manufacturer, eStorefrontmall.com can accept that and pricing will be updated.



#### Real-time pricing and availability

SYNNEX's own inventory numbers display.

Your customers see exactly what is available. We can display the actual inventory number, or show the product as In Stock/Out of Stock.



#### Promote products by offering online coupons

Your customers can take advantage of sales/promotions you offer by entering product coupons.

You can track your coupon codes to see how successful your promotions are.



#### Secure online ordering gives customer peace of mind

eStorefrontmall.com comes with [Verisign security](#) and [PCI compliance](#), so customers don't have to worry about their sensitive information being compromised.

Customer can use their credit cards, and we'll reimburse you using our Rewards program. (End-user billed store only)



#### Customers can track their own orders

With our XpressTrak order tracking option (no extra charge), your customers are notified by email when their order ships and is delivered.

XpressTrak allow your customers to know where their orders are without having to contact you directly.



#### Business reports give you insight about who's buying what

Get a daily summary of who is buying what, and when. Login to get your reports, or have them delivered daily via email.

## Features

### Setup and Maintenance

**Item**

Developed and hosted by SYNnex (no servers, bandwidth to worry about)

Based on SYNnex's ECExpress online ordering system, a full-integrated, integrated eCommerce platform that continues to evolve

Create your own niche catalog, or offer all SYNnex skus (approx. 100,000)

Includes Search and Add to Shopping Cart functionality

Secure checkout (Verisign and PCI compliance)

Ability to accept coupon codes and special bid numbers

Select product assortment based on manufacturer, manufacturer category, product category or individual skus

Set your pricing, down to the sku level

Rich product information, including product images, technical specifications and accessories/add-ons, updated daily

'Green' product search included

Default shipping method and optional shipping methods (as upgrades)

Add your company's sales, technical support and customer service contact information

Realtime Inventory display from all SYNnex warehouses?

Option to require customer to login, or leave open to anyone

SYNnex Helpdesk assistance by phone/email

**Order Processing and Billing**

Item	Enduser-billed version	Reseller-billed version
Order is routed to SYNnex for processing and shipment	Yes	Yes
Customer enters their Credit Card, Shipping Address etc.	Yes	Yes, with additional purchase order field
Order is routed to reseller for review/approval before routing to SYNnex		Yes
Order ships from SYNnex warehouse with reseller address/contact info on packing list/receipt	TBD	TBD

---

**Pricing**

**Initial setup fee = \$99**

**Monthly maintenance fee = \$199**

Here are the benefits you get with eStorefrontmall.com:

**1) A Proven eCommerce Platform**

eStorefrontmall.com is built on top of ECExpress, SYNnex's mission-critical reseller ecommerce platform. You get reliability and comfort knowing we have integrated our code platform, web server knowledge and ERP processes into eStorefrontmall.com.

**2) Security for your customers and for you.**

eStorefrontmall.com offers the following security features:

- Payment Card Industry (PCI) Security for enhanced payment card data security.
- VeriSign – our sites are VeriSign secured
- Sensitive information is transmitted by Hypertext Transfer Protocol Secure (HTTPS), providing encryption and secure identification.

**3) Up-to-Date Product information, Technical Specifications, descriptions and Product Images**

Maintaining a catalog of product in an online store can be difficult, as new products are introduced and older products expire.

Top

**4) Evolving platform**

When you look at partnerships, you need to feel comfortable knowing your partner grows with you. Your Storefront is maintained in-house by experienced SYNnex staff.

eStorefrontmall.com evolves based on requests from other customers. You gain the added benefit of better tools and upgrades.

With eStorefrontmall.com, you don't have to worry about building your own eCommerce store or maintaining complex software. The same platform you use to order from SYNnex is what you can offer your customers.

You can concentrate your efforts on giving your customers the attention they need, and they can place orders whenever they want, at any day/time they want.

[Request More Info ▶](#)

Follow Us

[Legal Information](#) | [Privacy Policy](#) | [Terms & Conditions](#) | [Copyright Policy](#)

Copyright 2016 SYNnex Corporation. All rights reserved. SYNnex, the SYNnex Logo, COMPUTERLAND, CONCENTRIX, DATAGO, ENEX, FLEXSOURCE, LICENSE ONLINE, NEW AGE ELECTRONICS, the NEW AGE ELECTRONICS Logo, JACK OF ALL GAMES, the JACK OF ALL GAMES Logo, the NEXCE Logo, NEXCONCEPTS, the NEXCONCEPTS Logo, PRINTSOLV, SUPPORTRIX, the TSD Logo, VARNEX, and all other SYNnex company, product and services names and slogans are trademarks or registered trademarks of SYNnex Corporation. SYNnex, the SYNnex Logo, COMPUTERLAND, CONCENTRIX, DATAGO, ENEX, LICENSE ONLINE, PRINTSOLV and VARNEX Reg. U.S. Pat. & Tm. Off. Other names and marks are the property of their respective owners.

[Top](#)



## TAB 5 – PRODUCTS AND SERVICES

---

SYNNEX is a broad-line computer products distributor with over 1,000 OEMs on our corporate line card. We have 11 distribution centers nationwide with the ability to deliver product within 1-2 days. We also have a full service integration facility located outside of Memphis, TN that can provide a full range of integration services. Our authorized OEM list is attached. Products will include mobility, networking, security, storage, software, IoT and cloud. We are also including our full range of services.

We sell to over 25,000 Value-Added Resellers (VARs) and solution providers nationwide with over 7,000 active resellers on a monthly basis in the Public Sector market. We intend to offer an ecosystem of resellers to help support this contract and providing onsite sales and technical support and customer service. We will be able to offer complete coverage nationwide in support of the NCPA contract.



# SYNNEX CORPORATE 2019 LINE CARD

## Corporate Headquarters

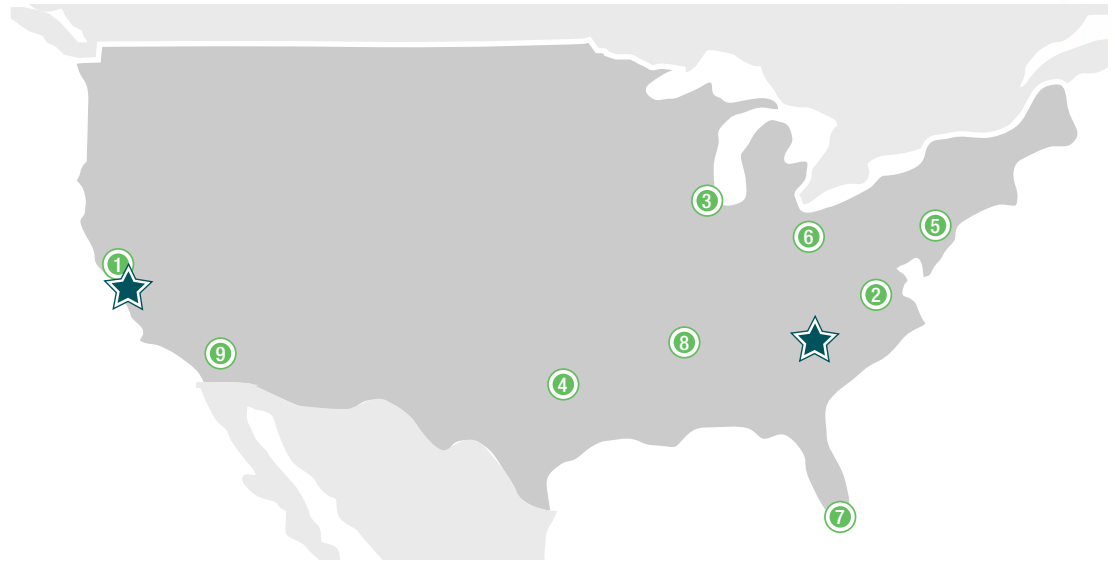
Fremont, California

## Sales Headquarters

Greenville, South Carolina

## Warehouse Locations

- 1 Tracy, California
- 2 Chantilly, Virginia
- 3 Romeoville, Illinois
- 4 Richardson, Texas
- 5 Monroe, New Jersey
- 6 Grove City, Ohio
- 7 Miami, Florida
- 8 Southaven, Mississippi
- 9 Chino, California



\*ISO-9001-2000 Manufacturing Facilities

## ADVANCING IT INNOVATIONS

Map your destination to increased productivity, cost savings and overall business success. Our distribution centers are strategically located across the United States to provide you with product where you need it when you need it. Each of our distribution centers provides our customers with warehouse ratings of nearly 100% in accuracy and PPS (pick, pack and ship) performance. Couple that with unsurpassed service from our infrastructure support, giving you one more reason why you should be doing business with SYNNEX. That's service and infrastructure support you can rely on!

## SERVICES

Sounds simple, but at SYNNEX we understand that true business growth requires access to meaningful, tangible business infrastructure, tools, and resources. That's why over the last year we've invested heavily in providing our partners with high-impact business services, designed from the ground up to provide real value, and delivering on our commitment to provide unprecedented support to our most valuable asset, our partners.

- GSA Schedule
- ECEExpress Online Ordering
- Software Licensing
- Reseller Marketing Services
- Leasing
- Integration Services
- Trade Up
- A Menu of Financial Services
- SYNNEX Service Network
- ASCII Program
- PRINTSolv

## INFRASTRUCTURE

**Components East**  
800.444.7279

**Components West**  
888.756.4888

**Government Sales**  
800.456.4822 Ex. 4007

**Security Sales**  
800.444.7389

**Leasing**  
800.451.5744

**POS Solutions**  
800.753.6927

**Customer Service**  
800.756.1888

**OEM West**  
800.756.7888

**CTI Products (Sales)**  
800.444.7359

**Regional Office**  
800.756.5974

**SMB Sales Group**  
855.899.0050

**Supplies & Accessories**  
888.223.1164

**Software**  
866.226.7532

**License Online West**  
800.414.6596

**License Online Central/  
East**  
800.432.6980

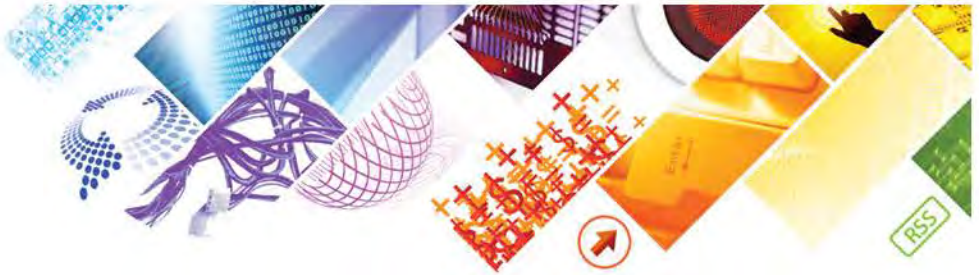
**Auto ID / POS Sales**  
800.950.5974

**ICG Security &  
Wireless LAN**  
800.688.0751

## Contact Us:

**1.800.456.4822**

**www.synnex.com**



## 2019 LINE CARD

10ZiG  
2FA  
3D Classroom  
3D Systems  
3M Touch  
3M Mobile Interactive Solutions  
3S Vision  
3VR  
4D Global  
4Sight  
6fusion  
65bit Software  
911 Enable  
  
A Deeper View  
AAEON Electronics an ASUS Company  
ABBY Software ESD  
Absolute Software  
ABVI  
Access Data  
Accessory Power  
Accortec  
Accu-Tech  
Accuvision  
Acer  
Act-On  
Actian  
Actifio  
Actineon  
Actiontec  
ActivIdentity Envoy  
Actsoft  
Acuo Technology  
Adaptac  
Adaptiva  
Adata  
Add-On Computer Peripherals, LLC  
Addlogix  
Addmaster  
ADESSO  
Adlink  
Adobe  
Adrem Software  
ADS Technologies  
Advanced Input-Esterline  
Advantech  
Aegis Micro/Formosa- USA  
Aerohive  
Aetherstore  
Afco Systems  
After Mouse  
AG Antenna  
Agema  
Agosto  
Airclass  
Akitio  
Algo Communications  
Alibaba Cloud  
AlienVault  
Alive Studios  
Allen Systems Group  
Allied Telesis  
Alloccacoc  
Alloy  
Allround Automation  
ALLSOP  
Altair Engineering  
Altaro  
Althon Micro  
Altia Systems  
AltiGen  
Aluratek  
Ambir Technology  
AMD/ATI Fire  
Amer Networks (formerly Freedom 9)  
Amico Accessories  
AML  
Amped Wireless  
Amphenol  
AMX  
Amzer

Anacom Medtek  
Anchor PD  
ANCORA  
Anthro Corporation  
Antop Antennas  
Anuta  
Aomata  
Aopen  
AppAssure  
Appspace  
APC  
API  
Apreto  
AppCom Solutions  
Appistry  
Apstra  
Aquarius  
Arbor Networks  
Architext  
Arclyte  
Arctic Cooling  
Areca  
Aristo Flatbed Cutters  
Armoractive  
Armored Shield  
Array Networks  
Artisan  
Artisan Infrastructure  
Aruba Networks  
Arxscan  
Asante Networks  
ASG  
Aspect Software  
Aspire/Standzout  
Assist Education  
Astro Gaming  
ASUS  
Asus CE  
Asus Notebook  
AT&T  
Atdec  
Aten Technology  
ATI Graphics Cards  
Atlantis Computing  
Atrack  
ATX  
Audio Fetch  
Audio Messaging Solutions (AMS)  
Augmentix  
Aurora Multimedia  
Auslogics  
Authen2cate  
Authlogics  
Autotask  
Avanquest  
Avaya  
Avenues  
Avermedia  
Aviva Solutions  
Axiom  
Azend Corporation  
Azpen  
  
B+B Smartworx  
BAE Systems  
BAK USA  
Bamboo Solutions  
Bandura Systems  
Bandwidth  
Baracoda/Ingenico  
Barco Medical  
Barcoviev  
Barnes & Noble  
Barracuda Networks  
Basler  
Battery Technology  
Bay Dynamics  
Bay Technical Associates  
BCDvideo  
Becrypt  
BedPhones

Bedwell Technologies  
Belkin  
Bematech  
BenQ  
Best Minds  
Best Mounting/AFC  
Better Energy Systems  
Beyond Trust  
Bidwell Technologies  
Big Switch  
BioTeam  
Bitflow  
BITS Ltd.  
BitTitan  
Bixelon  
Black Box  
Black Box Retail Services  
Blocks  
Blue Ant Wireless\*  
Blue Coat  
Bluebeam  
BlueData  
Blueforce  
Boardshare  
Body Solid  
Booz Allen Hamilton  
BorderWare  
Bosch Comm  
Bouncepad  
BoxIT  
Brady People ID  
Braggables/MJ Mitchell Consulting  
Brainboxes, Ltd  
Braven  
Brenthaven  
Bretford  
Bretford Manufacturing  
Bridge Communication  
Brocade  
Brother  
Brother Mobile Solutions  
BTH2  
Buffalo Technology  
Bump Armor  
Bunce  
Bush Industries  
Business Logic  
Buslink/Global Silicon  
BYTECC  
  
C2G  
Cable Manufacturing  
Cables Unlimited  
Cachengo  
CalAmp  
Cambre Products  
Canon  
CAPSA Healthcare  
Carbonite  
Card Scanning Solutions  
Case Power  
Casio Projectors  
CBM Metal  
Celestix  
Cenomax  
CENTON  
Centrify  
Century Software  
Certes Networks  
Champion Solutions  
Champion Systems  
Channel Vision (Custom Installation)  
Chargtech  
Chassis Plans  
Check Point Software  
Checkpoint Security Systems  
Chef Software  
Chelsio  
Chenbro  
Chief Manufacturing  
Ciena

CIG  
Cilutions  
Cinemassive  
Cisco  
Clearcenter  
ClearColor Ink  
Clearone  
Club3D  
CME  
CobWebs  
Coby  
CognitiveTPG  
Cognito  
Comcast Business  
Commvault  
Component One  
Compu-Lock  
Compulocks Brands  
Compunetix  
Computer Instruments  
Computer Security  
Computer Warranty Services  
Comsquard Systems  
Conarrative  
Connection-E/Trifusion  
Context Americas  
Convertertechnology  
Conveyant Systems  
Coolmax  
Copernicus  
Core Security  
Corel  
Corente  
Corilogix  
Corologix  
Corsair Micro  
Cortado/Thinprint  
Cplane  
CPR Tools  
CradlePoint  
CraftUnique  
Creative Labs  
Creston  
Crimson AV  
Crimson Technologies  
Crosstec  
CRU-Dataport  
Crucial Technology  
CruDataport  
CSDC  
CTA Digital  
Ctera  
Cumulus Networks  
Curriculum Loft  
CXTEC  
Cy-Fi  
Cyberlink.com  
Cybernet Manufacturing  
CyberPower  
CYBERPOWERPC  
Cybertron PC  
Cybric  
Cycle Computing  
CYCLONE  
Cylance  
CYREN  
  
D-Link  
Da-Lite Screens  
Dahle  
Daktech

### Contact Us:

1.800.456.4822

[www.synnex.com](http://www.synnex.com)



## 2019 LINE CARD (CONT.)

Damac  
Dane Elec Corp  
DAQRI  
Data Drive Thru  
Data Motion  
Datacore  
Datago  
DataLocker Inc  
DataLogic  
Datamax Media  
Datamax Software Group  
Dataram  
Dataxoom  
Datel  
Datera  
Daymen Inc.  
Decoded Bags  
Definitive Technology  
Déjà vu Security  
Delphi Display Systems  
DENAQ, Inc  
Deployable Systems/Hardigg  
DestructData  
Devolutions  
DH2i  
Diablotek  
Dialogic  
Diamond  
Diamondback Fitness  
Dicota  
Digedu  
Digi International  
Digistor  
Digital Guardian  
Digital Highway  
Digital Peripheral Solutions dba Q-See  
Digital Storm  
DigitalPersona  
Digium  
Direct Dimensions  
Distinow  
Distrix  
Docker  
Doculex  
DOD Tech  
Dot Hill (eNex Systems)  
DP Solutions  
Draper  
Drawp  
Drobo  
Dropbox Enterprise  
DS3  
DT Research  
Dyconn  
DYMO  
Dynamic Systems  
  
E-Sponder  
Earthwalk  
Eastman Kodak  
Easy Tempo  
Eaton Corporation  
ECO STYLE  
ECO TREND Cases, LLC.  
Ecosol Solar Technologies  
ECS Composites  
Edge-core Networks  
EDGE Memory  
Edgeline Technologies  
Edgewater Networks  
Edgewave  
Edigin  
Education Collaborators  
Educational Collaborators  
EJ Technologies  
Ekahau  
Electroboard  
Electrorack  
Elegant Packaging

Elite Screens  
Elliptical Mobile  
Elmo USA  
Elsa Group  
Emathsmasters  
Emerge  
Encore Networks  
Encore Software ESD  
Encounter Pointe  
Endor AG / Fanatek  
ENET  
EnGenius  
Engineered Network Services  
Enlight  
EnMotus  
EnovateIT  
EnterpriseDB  
ENTRUST  
Envoy Data Corporation  
Epson  
Equus/Mirus Innovations  
eReplacements  
Ergotech  
Ergotron  
Ericom  
Erwin  
Esker  
eSpark  
ESTERLINE  
Evault  
Event Builder  
Everfocus  
Everki  
EVGA  
Evolis  
Evoluent  
Evolve III  
Ex Point  
Exablaze  
Exablox  
Exabyte  
Excelero  
Exorvision  
Explain Everything  
Extensis  
Extenua  
  
F5 Networks  
Fabcon  
Faction  
Fargo Electronics  
Faxback  
Fellowes  
FiatLux  
Fidelis Cybersecurity  
Filewave  
Finisar  
FireEye  
Firemon  
Firich/FEC  
First Data  
First Mobile Technologies  
Fishtree  
FivePoint  
Fixmestick  
Flexa Cutters  
Flexa Dye Sublimation  
Flexera Software  
ForensIT  
ForeScout  
Foreseeson  
Formax  
Fortinet  
Foscam Digital  
Foxit  
Freedom9  
Frontrow/Phonic Ear  
Fuji Film  
Fuji Film Recording Media

Fujitsu America, Inc.  
Full Armor  
Full Spectrum Laser  
Furman  
Fusion-io  
Futura Retail Solutions  
Future Business  
  
Gamber Johnson  
Gammatech  
Garland  
Garmin  
Gateprotect  
GBC (a division of ACCO Brands)  
Gefen  
Geist Manufacturing  
Gemalto Envoy  
General Imaging  
Genesis One  
GeorgeJon  
GETAC  
GFI  
Gigabyte  
GiiNii  
Glacier Computer  
Global Environ. Svcs  
Global Knowledge  
Global Marketing Partners  
Global Silicon Electronics  
Gluster  
GoGuardian  
GoldTech  
Goldtouch  
Good Technology  
Google  
Graphus  
Gridless Power  
Griffin  
GRS Weigh  
Gryphon  
Guardian Edge  
Guidance Software  
Gumdrop  
Gvision  
  
H&R Block ESD  
Hannspree  
Hapara  
Hayes Software  
Havis  
Headplay  
Healthcare Information (HCI)  
Healthpostures  
Hedvig  
Hercules/Thrustmaster  
Heritage Travelware  
Heritage Travelware - Kenneth Cole  
Hewlett Packard Enterprise  
Hi-Fi Works  
Hi-Value Toners  
HID Identity/Synercard  
High Wire  
Higher Ground/HGGEAR  
HiKVision  
Hitachi Global Storage  
Hitachi Hard Drive  
HL Corporation/Flicker  
HNC Virtual  
Howard Medical  
HP Inc  
HQ Cam  
HSM of America  
HTM -Vertagear  
Huawei  
Huawei Device USA  
Huddly  
Humanetics  
HumanScale  
Hypersign

Hyundai  
  
I-Blason  
I'm SPA/I'm Watch  
I/O Magic  
i3 International  
i3 Technologies  
ICOP Digital  
IDAPT  
Idera  
IGEL  
IGI  
IKAN Corp  
iKEY  
Imageware  
Imagine Technologies  
Imagistics  
Imation  
IMC Networks  
Imperva  
InBoxer  
Incase  
Incipio  
Incisive Software  
Independence IT  
Independence IT  
Indigo  
Industry Weapon  
Infinitat  
Infoblox  
Infocase  
InFocus  
InfoPrint  
Informa Software  
Infosoft-Fusion Charts  
Infrascale  
Ingres  
Inkjetwarehouse  
Inland Products  
Innergie  
Innovative Card Scanning  
Innovative Office  
Inseego  
Insperity  
Instant Technologies  
Insulfab  
Integra Networks  
Integral  
Intel  
Intelligent Computer Solutions  
Intelligent ID  
Intellinet  
Intuit ESD  
Intuition  
INUVIO  
Inwin  
ioFabric  
Iogear  
IOLO ESD  
Iomega  
Iosafe  
IP Home Products  
iPearl  
IRSA Video  
ISI  
iStabilizer  
iStarUSA  
iStorage  
IT In Motion  
ITWorx  
Ixia

### Contact Us:

1.800.456.4822

[www.synnex.com](http://www.synnex.com)





## 2019 LINE CARD (CONT.)

IXsystems  
iYogi USA

Jaco  
JAR Systems  
Jaspersoft  
Jatheon Technologies Inc.  
Jaton  
Jefa Tech  
JetBrains  
JMR Electronics  
Joro  
JPL  
Juicepresso  
JungleDisk  
Juniper Networks  
Just Systems Canada  
JVC

Kaminario  
Kanex  
Kanguru  
Kantek  
Karv Flatbed Cutters  
Kaser Corporation  
Ken-a-vision  
Kensington  
Kerio  
Keyovation  
Keyscan  
KeySource International  
Keytronic  
Kinesis  
Kingston  
Kingston Digital Inc  
Kingston Distribution  
Kinyo  
Kitenga  
Klas Telecom  
Kleen Concepts  
Knowledge Management Association  
Koamtac  
Kobian  
Kobian  
KODAK  
KOM Networks  
Komprise  
Konftel  
Konica Minolta  
Kramer  
KSI Data Sciences  
KSI Envoy  
Kwikset  
Kyocera

LaCie  
LandAirSea  
Lanier  
LapCabby  
Laplink Software  
Lasershield  
Launchpad  
Lawson Screen  
LD Smart  
Learn21  
Legrande  
Leica Geosystems  
Lenovo  
Lepide  
Let's Gel  
Level Platforms  
LexisNexis  
Lexmark  
LG Electronics  
Liaison  
LifeSize  
Lightspeed Systems  
LigoWave  
Likewise

Lilee  
Lind Electronics  
Link Depot  
Linksys  
LinkSystems  
Linoma  
Listenwise  
Lite-On  
Litronics Envoy  
LittleBits  
LiveTiles  
LMI Solutions  
Location Based Technologies  
Lockdown Tech  
Lockncharge  
Loctek  
Logbar  
Logicube  
Logitech  
Longse  
Lowry Software  
Lsquared  
Lumisource

M360  
M&A Technology  
Maclocks  
Macro Image Technology  
Magellan  
Magix Software  
Magma  
Magnetic 3D  
Magtek  
Mainpine, Inc  
MakeSense  
Makitsco Displays  
MMF POS  
Man and Machines  
Managed Objects  
Manhattan  
Mariner Software ESD  
Markware  
Materialise  
Matrox  
Maxell  
Maxta  
Maxtor  
Maxtrak  
MaxxFi  
McAfee  
Mediatech  
medM  
Mellanox  
Memorex  
Memorex Electronics  
Memory Experts  
Meridium  
Merkury  
Message Labs  
Message Logic  
Meta Company  
Metadot Corp  
Metafuse dba Project Insight  
Metrologic  
Metropolis  
Metrovac  
Mettler Toledo  
MicroMicr  
Micron  
MicroPac Technologies  
Microsoft  
Microsoft ESD  
Microsoft Hosted Exchange  
Microsoft OEM  
Microsoft Retail  
Microsoft Surface  
Microsoft Surface Hub  
Milestone Systems  
Mimo Monitors

Minicom  
Minuteman Power Technologies  
MIO Technologies  
Mirantis  
Mita  
Mitsubishi  
Mitsubishi Digital Electric America  
Mizco  
MJ Mitchell Consulting/Braggables  
Mobelisk  
Mobile Action Technology, Inc.  
Mobile Demand  
Mobile Edge  
MobileMark  
Mobiltrackr  
Mobisystems  
Mohawk USA  
Mojo Networks  
Monitors In Motion  
Monnit  
Monoprice  
Moonwalk  
MooreCo, Inc  
Mota  
Motion Computing  
Motorola Phones  
Motorola Solutions  
Movavi Software ESD  
Movea  
MPak  
MS - Cash Drawer  
MSE  
MSI Gaming Laptops  
MSS Software  
Multi-link  
Muratec  
Mutare  
MyCDesk (Elyone)  
MyStemKits

N1 Critical  
N-Able  
Nanonation  
Ncipher Envoy  
NCP Engineering  
NDS Surgical Imaging  
Nearpod  
NEC  
NEC Corporation of America  
NEC Display Solutions  
NEC Servers  
NEC Software  
NEC Storage  
Nervepoint  
Neschen Americas  
NetAccess  
Netcomm  
Netgear  
Netis Systems  
Netlib  
Netmotion  
Netop  
Netsparker  
Netsurion - Eventtracker  
Network Equipment Technologies  
Netwrix  
Neverware  
Newell Co-Sanford  
Newline  
Nexenta  
NexGen  
Nicware/Niclabel  
Niko Electronics  
Nimbus Data Systems  
Nitro PDF  
Noble Locks  
Nodeprime  
Nokia  
Nor-Tech

Norcent  
Notable Solutions, Inc.  
Novastor  
Novuscell Batteries  
Now Micro  
Nuage  
Nuance Communications  
Nuance Dragon Medical  
Numonix  
Nvidia

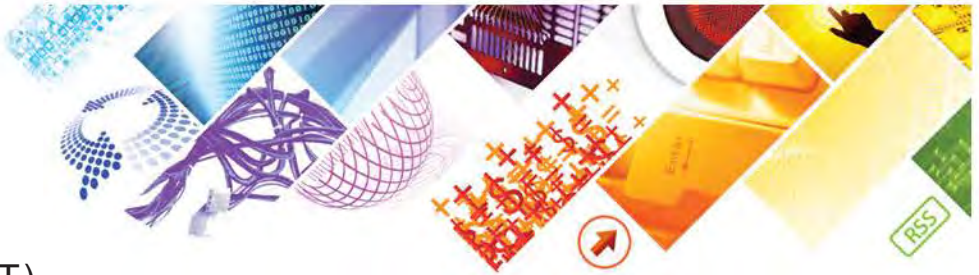
O'Neil Printers  
O2 Security  
Objectworld  
Observint  
Obsidian  
OCN Labs  
OCSys  
Octa  
OCZ Technology  
ODIN Technologies  
Ohbot  
Okidata  
Olea  
OLIXIR Envoy  
OminScan 2  
OnCue  
OneWorldTouch  
OnSSI  
Onyx Graphics Inc  
Oomi  
Open-E  
Open-Xchange  
Opengear  
OPS Solutions  
Optimum  
Optoma  
Oracle  
Original Power  
OrionVM  
Ortronics  
OSNEXUS  
Otter Products  
Otto  
OutSystems  
Overland Storage  
Oxcyon

Packaging Strategies  
Packet 8  
Packetviper  
Paessler  
Palo Alto Networks  
Panasonic  
Panasonic Communications  
Panasonic Consumer - Security  
Panasonic POS  
Panasonic Pro Video  
Panasonic Projectors  
Panasonic Toughbooks  
Panda Security  
Pannin  
Panorama Antenna  
Pantone Solutions  
Papago  
Para Sys. Inc.  
Paragon Furniture  
Paragon Software  
Parallels  
Partner Tech  
Patriot Memory

## Contact Us:

1.800.456.4822

[www.synnex.com](http://www.synnex.com)



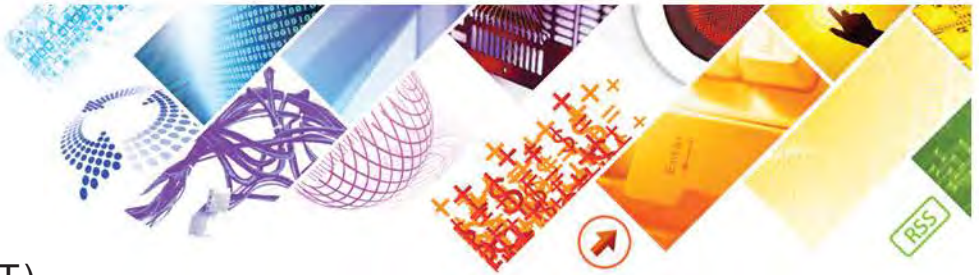
## 2019 LINE CARD (CONT.)

Patrol PC	Quanta	School Messenger	SoundTrap
Paxton Access	Quantum	Science Logic	SP Controls
Payoda	Quark	SCM Microsystems Envoy	Space Saving Solutions
PC Gearhead	Quartet	SCO Group	Spark Integration
PC Matic	Quatech	ScopeStack	Spectrum Business
PC Pit Stop	Quattro	Scosche	Spectrum Corporation
PDUs Direct	Quest International	Scott Clark Medical	Speechswitch
Peerless Industries	Quest/Totoku	SCP	SpeedLink
Pelican	Quick Quality Cabinets	Screenrag	Sphere3D
PenPal Schools	Quicken ESD	Screenscape	SPIKES
Pentaho	Qumu	Scribe	Spracht
Perfect Fit		Seagate	SPRACHT
PeripheralLogix		SealShield	Sprinxle
PEXAGON		Seavus	SSE Technologies
Pexagon Tech		SecPod	SSG Consulting
PGI		Security First	SSH
Phantom Glass		Securly	Stadia Media
Pharos Science and Application		SEH Technologies	Staedtler Noris
Philips		Seiko Instruments	Star Micronics
PhishMe		Seiko Instruments USA	Startech
Phonic Ear		Sen.se	Startech.com
Photo Shelter		Sena Cases	STEC
Pi-Top		Sencore Inc.	Steganos
Pica8		Sengled	Stelle
Ping HD		Sennheiser	StemFuse
Pivot3		Sentinel	Stephen Gould Corp.
Planar		Sentry360	Still Secure
Plantronics		ServerTech	Stirling Communications
Plasmon Optical Media		ServicePoint365	STM Brands
PLE SOFTWARE GROUP		Services	StorageCraft
Plextor		Sharegate	StorageTek
Plug-In Storage		Sharp	StorMagic
Plum Laboratories		Shaun Jackson Design	Stormboard
Plumgrid		Shivnet	Stratus
Plus Technologies		Shuttle Computer	Stulz Air
PNY		Shuttle Security	SugarCRM
Point A Technologies		SI Screens (Screen Innovations)	Suitable
Policy Medical		Sierra Wireless	SUMMA America
Polycom		Sigma Photo	SunBrite TV
Polyvision/Steelcase		Signagelive	Supercom
POSBank USA		Signix	Supermicro
POSH Manufacturing		SilG	Surecall
Positron		Silex	Swiftpage
Posturite		SiliconDust	Swingline
Powercart		Silver Peak	Swyx
Powervar		Simple8	Syam
Precise Biometrics Envoy		Simplifi	Syba Multimedia
Precision Dynamics Corp		Simply NUC	Sychron
Precision Mounts		SIOS Technology, Inc	Sychron
PrehKeyTec		Sitch AI	Symantec
Premier Mounts		SKB Cases	Symantec Hosted Services
Premium Compatibles		Skin-It	Symbee
Prestige International		Skull Candy	SyncroSoft
Preton		Skykick	Synel Industries
Prevalent		Skykit	Synology
Prime View		Smart AVI	Syntax-Brilliant
Printek		Smart Modular	Syntela
Printer-Logic		SmartPower Systems	System Design Advantage
Printronic AutoID		Smith Enterprises	Systran
Printronic LLC		SMK-Link	
Private Label Media		Snoopwall	
Proline		Socket Mobile	
Prologic		SOFTEX	
Promethean		SoftLayer	
Promise		Software & Peripherals	
Promisec		Software Shelf	
Protect Computer Products		Solar Rig	
Protect Covers		Solarflare	
Proxima RF		Sole Source Technology	
Proximity Systems		Solid Line Products	
PSC		Solidfire	
Psion		SOLO	
Pulse Secure		Sonic Foundry	
Puppet Labs		Sonitronix	
Pure Orange		Sony	
Purple		Sony Chemicals	
		Sony Content Capture Solutions	
		Sony Professional Monitors	
		Sony Projectors	
		Sony Prosumer Displays	
		Sotel	
Qlogic	SA International		
QNAP	Safe-T		
Qualtrax	Safety Vision		
Quanmax	Sagemcom		
	Sakar-Altec Lansing		
	Salamander		
	Samsung		
	Sandisk		
	Sans Digital		
	Sanyo		
	Sanyo Denki		
	SAP		
	Sapien Technologies		
	SATO		
	Savin		
	Scala		
	Scale Computing		

### Contact Us:

1.800.456.4822

[www.synnex.com](http://www.synnex.com)



## 2019 LINE CARD (CONT.)

Tandesa  
Tangent Computers  
Tannoy  
Targus  
TCP Wave  
TDK  
TEAC  
TeamOne Networking  
Team Viewer  
Teamboard  
TEC Lighting, INC  
Tech Global  
Tech Products 360  
Techguard Security  
Technologies LTD.  
Tegile  
TEKLYNX International  
Teleepoch  
Telephonetics  
Teles  
Telit  
TelWorx  
Tely Labs  
Tempest Lighting  
Tempusnova  
Tenergy  
Teradici  
TeraMedica  
Teras  
Texthelp  
The Joy Factory  
Thecus  
Thermal Take  
ThingLogix  
ThreatTrack  
Tidebreak  
Tiger-Vac  
Titan Radio  
Tommo  
Toolfarm  
Toopher  
Top Patch  
Toshiba  
Toshiba Security  
Toshiba-Tec  
Total Computing Solutions  
Total Micro  
Totoku Motor  
Touch Systems  
TP Link  
TPcast  
TPG  
TPK VD  
Tracewell Systems  
Track Scan  
Transcend Information  
Tranxition  
Tremolo Security  
TRENDnet  
Trenton Systems  
TRG Group (Wenger/SwissGear)  
Triad Floors  
Tri-Color  
Trident Systems  
Tripp Lite  
Tripwire  
Trisys  
Troy MICR  
TSC  
TSI Touch  
Tuff Technologies  
Turtle by Perm-A-Store  
TVS (Eversun- Technologies)  
Twinhead  
Twistlock  
Tyan  
Tycon Power  
  
UMANGO  
Uniform Industrial Corp

Unify  
Unirise  
Unitech America  
Universal Devices  
Uniwide  
UNXIS (SCO)  
Unytouch Manufacturing/Firebox  
Upcycle Goods  
UPEK  
Uptime Devices  
Urban Armor Gear  
US Robotics  
USSi  
Utility Associates  
Utimaco  
  
V5  
Valcom  
VanDyke Software  
Vantage Point  
Vantec  
VARCommerce  
Varonis  
Vation Ventures  
Vault  
VCOM - Hamilton Buhl  
VDO360  
Veilux  
Velocilinx  
VeloCloud  
Veracity  
Verbatim  
Verizon Enterprise  
Vertiv  
Viavi  
Victorinox  
Victory Multimedia  
Videobank Digital  
Videxio  
Viewer Central  
ViewSonic  
VIO  
Vipre  
Vircom  
Virsto  
Virtuu  
Visage Mobile  
Vision Wireless  
Visioneer  
VisionMAX  
Visix  
Vistaquest  
Vivid Laminators  
VM Electronics  
Vorp Energy  
Votiro  
VSS Monitoring  
Vtech  
VuPoint  
VuRyte  
VWR/Triumph Boards  
VXL Instruments  
  
Warp Mechanics  
Wasp Bar Code  
Watchguard  
WD, a Western Digital Company  
Webroot  
Wellbeats  
Welltron  
WePresent  
West Penn Wire  
Westinghouse  
WeVideo  
White Label Document Services  
WhyGosh  
Williams Software Group  
WinMagic  
Winston International  
Wiresoft

Wirexpress  
Wizard Wall  
Wolters Kluwer Health  
Women In Bags / Fabrique  
Wondersign  
Woodware Furniture  
Worthington Distribution  
Woven Systems  
Wyse  
  
X-Rite Pantone  
X-IO  
Xerox  
Xerox Scanner  
XFX  
Xi3  
XPand Cinema  
Xplore Technologies  
Xsigo  
Xtreme Cables  
XtremeMac  
XYZ Printing  
  
Yamaha  
YouSendIt  
Yuneec  
  
Zend Technologies  
Zettaset  
Ziften Technologies  
Zimbra  
Zinstall  
ZLINE  
Zoom Video  
Zotac  
ZTE  
ZyXel

**Contact Us:**

**1.800.456.4822**

**[www.synnex.com](http://www.synnex.com)**





# SYNNEX Strategic Procurement

The Strategic Procurement division helps new vendors enter distribution by identifying, developing, and managing the vendors needed to complete our customers' solutions. These vendors represent many different verticals and business models and help us drive incremental value for our partners.



## Why Choose SYNNEX as Your Distribution Partner?

### Suppliers

More than 500 incremental vendors

### Product Categories

- Commercial
- Professional AV
- Networking
- Manufacturing/Industrial
- Consumer electronics
- Public Sector
  - Government
  - Education
  - Regulated Industries
  - Healthcare

### Full Distribution Services

- Logistics Management
- Product Fulfillment
- 24x7 Order Processing and Billing
- Technical and Sales Support
- Dedicated PM Team
- Virtual Inventory/EDI

## CONTACT

### Strategic Procurement

Email us directly at:

[strategicprocurement@synnex.com](mailto:strategicprocurement@synnex.com)

Call your SYNNEX Rep:

864-349-4117



SYNNEX

# Strategic Procurement

## 2019 LINE CARD

### Software:

2FA  
Assist Education  
3D Classroom  
4D Global  
6Fusion  
65bit Software\*  
911 Enable  
A Deeper View  
Abbey USA  
Absolute Software  
Access Data\*  
ActiViduity Envoy  
Act-On  
Actsoft  
Acuo Technology\*  
Adaptiva  
Adrem Software  
Alive Studios\*  
Allen Systems Group  
Allround Automation  
Altaro  
Aomark  
API\*  
Aporeto  
Appistry  
Apsara  
Architext\*  
Arxscan  
Aspect Software  
Assist Education  
Aurora Multimedia  
Auslogics  
Authzicate\*  
Authlogics  
Avanquest  
Aviva Solutions\*  
Bamboo Solutions\*  
Best Minds  
Blueforce  
Booz Allen Hamilton  
Bridge Communication  
Business Logic  
Celestix  
Centrify  
Champion Solutions  
Chief  
Clearcenter  
CobWeb  
Computer Instruments  
Conarative  
Convertertechnology\*  
Conveyant Systems  
Coral  
Corenti  
Core Security\*  
Cortado/ThinPrint\*  
CPR Tools  
Crimson Technologies  
Crosstec  
Crossvale  
CSDC  
Curriculum Loft  
Cyberlink.com  
Cyberloq  
Cybric  
Cyren  
Data Motion  
Datal  
Deja vu Security  
Devolutions  
DH2  
Digital Guardian  
DigitalPersona  
Dig-Cert  
DP Solutions  
Drawp  
Dynamic Systems  
Easy Tempo  
Edgewave  
Edigin  
Ekahau  
Emathsmasters  
Encounter Pointe Software  
Engineered Network Services  
Enitrust\*  
Esker  
Event Builder\*  
Excelero  
Extensis\*  
Faxback  
Fishtree  
Flexera Software  
ForensiIT  
FoxIT\*  
Frontrange Software\*  
Gemalto Envoy  
Genesis One\*  
Global Environ. Svcs\*  
GoGuardian  
Graphus  
Hayes Software  
Idera  
IGI  
Imageware  
Incisive Software  
Indigo  
InfoSoft-Fusion Charts  
Insperty  
Instant Technologies  
Intelligent ID  
ITWorx  
ISI  
JetBrains\*  
Just Systems Canada\*  
Laplink Software\*  
Launchpad  
Learn21  
Lepide  
Liaison\*  
LinkSystems  
Linoma  
Liquid  
Litronics Envoy

Logicube  
Lowry Software\*  
lsquared  
M360  
Magellan\*  
Magix Software  
Make Sense  
Markzware  
Materialise  
Maxtrak  
medM  
Meridium  
Meta Company  
Metafuse dba Project Insight  
Mobiltrackr  
Mobisystems  
MSS Software  
MyCDesk (Elyone)  
MyStemKits  
Nigher Envoy  
NCP Engineering  
Nearpod  
Nervpoint  
Netlib  
Netmotion\*  
Netspark\*  
Netsurion - Eventtracker  
Newerware  
Niciware/Niciabel  
Nitro PDF  
Nodeprime  
Novastor  
Now Micro  
Nuance Communications  
Nuance Dragon Medical  
Numonix  
OrionScan 2  
Open-E  
Optimum  
OrionVM\*  
Oxycon\*  
Paragon Software  
Parallels  
Payoda  
PC PI Stop  
PenPal Schools  
Perpetuum  
PGL  
PhishMe  
Photo Shelter  
Plumgrid  
Plus Technologies  
Policy Medical  
Pradeo  
Pretion  
Prevalent  
Printer-Logic  
Privatize  
Promisc  
Puppet Labs  
Qualtrax  
Quattro  
Quark  
Qumu\*  
Radaptive\*  
Radiant Logic\*  
Rapid Deploy  
ReCast  
RedGate Software\*  
Retrospect\*  
RJS Software  
Rootsecure  
SA International  
Safe-T  
Sapien Technologies  
Science Logic\*  
ScopeStack  
Seavus  
SecPod  
Security First  
Sentinel  
Sharegate  
Signagelive  
Signix  
Simple8\*  
Spectro  
Spectrum Corporation\*  
Spikes  
SPRACHT  
Sprinkle  
SSG Consulting  
SSH\*  
StemFuse  
Stratus\*  
Supercom  
Swiftpage  
Swyx  
SyncoSoft\*  
Syntrix  
Sysran  
TABLET Media  
Tandega  
TechTerra  
Teramatica  
ThingLogic  
ThinkParq  
Tidebreak  
Toolfarm  
Toopher  
Total Computing Solutions  
Transition  
Tremolo Security\*  
Utimaco  
VanDyke Software\*  
Varonis\*  
VideoBank Digital  
Vircom\*  
Votiro  
Waterdog  
Wellbeats  
Williams Software Group  
WinMagic  
Wolters Kluwer Health  
Xmedius  
Ziften Technologies\*

### Hardware:

3S Vision\*  
7Signal  
4Sight  
ABVI  
Accessory Power\*  
Accortec  
Accu-Tech  
Accuvue  
Actifio  
Actioneer\*  
Actiontec\*  
Aciuant  
Addlogix  
Addmaster  
ADESSO  
Adlink  
Advanced Input-Esterline  
Alco Systems\*  
After Mouse\*  
AG Antenna  
Ago Communications  
Allied Telesis  
Allocoacoc  
ALLSOP  
Altair Engineering  
Ambir Technology  
Amer Networks  
Amico Accessories\*  
Amped Wireless  
Amphenol  
Amplivox  
Amzer  
Anacom Medtek  
Anthro  
Antop Antennas  
Aquantia  
Arclyte  
Arctic Cooling  
Armoractive  
Armored Shield  
Array Networks  
Asante  
Aspire/Standzout  
Astro Gaming\*  
Atdec  
Attack\*  
ATX  
Audio Fetch  
Avermedia\*  
Axiom  
Azend\*  
Azper  
BAK USA  
Barco Medical\*  
Battery Technology  
Bay Technical  
BCVideo  
Belkin  
Best Mounting/AFC  
Better Energy Systems\*  
BioTeam  
BITS Ltd  
Black Box\*  
Black Box Retail Services\*  
Boardshare  
Bouncepad  
BoxIT  
Bragables/MJ Mitchell Consulting\*  
Brainboxes, Ltd  
Brenthaven  
Bretford  
Brother Mobile Solutions\*  
Bump Armor  
Bush Industries  
Business Machine Security  
Buslink/Global Silicon  
C2G  
Cambre Products  
Cellphone-Mate  
CENTON  
Certes Networks  
Chargertech  
Chassis Plans  
Cilutions  
Cinemassive  
Club3D  
CME  
CompuNetix  
Computer Security  
Connection-E/Trifusion\*  
Coolmax  
Copernicus\*  
Corilogix  
CraftUnique  
CRU Dataport  
CXTEC  
Cybernet Manufacturing  
CyberPower PC  
Cyberton PC  
Cycle Computing\*  
CYCLONE  
Damac\*  
D-Link  
Dahle  
Daktech  
Dane Electric  
DAQH  
Datalogic  
Datera\*  
Daymen Inc.\*  
Decoded Bags  
Definitive Technology  
Delphi Display Systems  
DENAQ, Inc.  
Deployable Systems/Hardigg  
DestructData  
Dialogic\*  
Diotica  
Digistor\*  
Digital Highway

Digital Storm  
Dishnow  
DOO Tech\*  
Draper, INC  
DT Research  
Dycom\*  
DYMO  
Earthwalk  
ECO STYLE  
ECS Composites  
Edgeline Technologies\*  
EJ Technologies  
Electroboard  
Electrocrack  
Elegant Packaging  
Elite Screens  
Elliptical Mobile  
ELM Fieldlight LLC  
Elmo USA\*  
Elsa Group  
Emerge Technologies  
ENET  
Engenius  
Envotite\*  
Envoy Data  
Equus/Mirus Innovations  
Egotech  
Everfocus  
Everki  
Evolis  
Evolve III  
Exorvision  
Ex Point  
Fellowes  
First Data\*  
First Mobile Technologies  
FirePoint  
Firmastick\*  
Foreseeson  
Formax  
Foscam Digital  
Frontrow/Phonic Ear  
Furman  
Gamber Johnson\*  
Gammatech  
Garland\*  
Gateprotect  
Geist Manufacturing  
GeorgeJon  
GETAC  
Glacier Computer  
GSM of America  
Global Marketing Partners  
Goldtouch  
Google  
Gryphon  
Gumdrop\*  
Gvision  
Hanspree  
Havis\*  
Headplay  
Healthcare Information  
Healthpostures  
Hercules/Thrustmaster  
Heritage Travelware  
HNC Virtual  
Howard Medical  
HQ Cam\*  
HSM of America  
HTM - Vertagear  
Huawei\*  
Huddly  
Humatics\*  
HumanScale  
I3 Technologies  
IBlason  
I/O Magic  
IDAPT  
Ideum  
Idem  
Infocase  
iKEY\*  
Incipio\*  
Infocase  
InfraScale  
Inkjetwarehouse\*  
Inland Products  
Innovative Card Scanning  
Innovative Office  
Insulfab\*  
Intelligent Computer Solutions  
Intellinet  
Integra Networks  
Isafe  
Longse  
Manhattan/Intellinet  
IPearl\*  
IRSA Video  
iStarUSA  
IT In Motion  
Jaco\*  
JAR Systems\*  
Jatheon  
Jefa Tech  
JMR Electronics  
Joro  
JPL  
Juicepresso\*  
Kanex  
Kanguru  
Kantek  
Kaser Corporation  
Keezel  
Ken-a-vision  
Kensington  
Kayscan  
Kevtronix  
Kinesis\*  
Kingston Distribution  
Klas Telecom\*  
Knowledge Management  
Association  
Kearmac  
KOM Networks  
KSI Envoy  
Leica Geosystems

LandAirSea  
LD Smart  
Let's Get  
Lexis Nexis  
Lilee  
Lind Electronics  
Linksys  
Location Based Technologies  
Lockdown Tech\*  
Lockridge\*  
Loctek  
Logbar\*  
Luthisource  
M&A Technology  
Maclocks/Compulocks  
Magma  
Mainpine\*  
Makiso Displays  
Man and Machines  
Manhattan  
Marshall Electronics  
MaxoFi  
MediaTech  
Mercury  
Message Logic  
Metadot Corp.  
Metropolis  
Metrovac  
Mettler Toledo  
Micropac  
Mimo Monitors  
Minuteman UPS  
Mizco  
Mobelisk  
Mobile Demand \*  
MobileEdge  
Monitors In Motion  
Monnit  
Monoprice  
Moonwalk\*  
MooreCo, Inc  
MPak  
MultiLink  
N1 Critical  
Nanonation  
NEC POS  
Netis Systems  
Netop  
Newline\*  
Noble Locks  
Nor-Tech  
Novuscell Batteries  
Observit  
Obsidian  
Octa  
ODIN Technologies  
Ohbot  
Olea  
OLIMEX Envoy\*  
OneWorldTouch  
Omni  
OPS Solutions  
Packaging Strategies\*  
Packetviper\*  
Pannin  
Panorama Antenna  
Paragon Furniture  
Patrol PC  
Paxton  
PC Gearhead  
PDUs Direct  
Pelican  
Perfect Fit  
PeripheralLogix  
PEXAGON  
Phantom Glass\*  
Pi-Top  
Plug-In Storage\*  
Polyvision/Steelcase\*  
Positron  
Posturite  
Powercart  
Powerpar  
Precision Biometrics Envoy  
Precision Dynamics Corp  
Precision Mounts  
Prestige International  
Prime View  
Proline  
Prologic  
Protect Covers  
Proxima RF  
Proximity Systems  
Pure Orange  
Quick Quality Cabinets  
Pviewr  
Rackmount.IT  
Rack Solutions  
Rain Design  
RAM Mounts  
Raritan  
RCR International  
RDK Products  
Ready Dock\*  
Recordex  
RedXDefense  
RedyRef\*  
Relaunch Aggregator  
ReplyXO  
Revolution Acoustics  
RLE  
Robinson Windword, Inc\*  
Roccat  
Rocstor  
Rose Electronics  
RSRA, Inc  
RT Sales  
Rubbermaid Medical\*  
Sakar-Altec Lansing\*  
Safety Vision\*  
Salamander  
Samsonite  
Scott Clark Medical \*  
SCM Microsystems Envoy  
Screenscape  
SealShield

Seamark  
SEH Technologies  
Seiko Instruments USA  
Sengled\*  
ServerTech  
Shaun Jackson Design  
Shivnet  
SI Screens  
Silicon Power  
Simply NUC  
Sitch AI  
SKB Cases  
Skin-IT  
Skull Candy  
Smart AVI  
Smith Enterprises  
Smith Micro  
SMK-Link  
Snoopywall\*  
Socket Mobile, INC  
Software & Peripherals\*  
Software Shelf  
Solar Rig  
SoleSource Technology  
Solid Line Products  
SOLO\*  
Sonifoundry\*  
Sonitronix  
SP Controls\*  
Space Saving Solutions  
Spark Integration  
Speedlink  
SSE Technologies  
startech.com  
Staedtler Noris  
Stelle  
Still Secure  
Stirling Communications  
STM Brands  
Stutz Air  
Suitable\*  
Sumar  
SunBrite TV  
Suncraft  
Svix Multimedia  
TAA Products  
Tablet Express  
Tablet Kiosk  
Tag Global Systems  
Take Charger  
Talkophone  
Tangent Computers  
TCP Wave  
Teamboard  
TeamOne Networking  
Team Viewer  
Techguard Security\*  
Tech Products 360  
Telephonetics  
Teles  
Telit  
Tempest Lighting  
Tenergy  
Teras\*  
Thecus  
The Joy Factory  
THERMALTAKE  
Tiger-Vac  
Titan Radio  
Tommo  
Total Micro  
TPcast  
TP-Link  
Tracewell Systems\*  
TrendNet  
Tri-Color  
Triad Floors  
Tycon Power  
Tycom Industrial Corp  
Unirise  
Universal Devices  
Unytouch  
Upcycle Goods  
Uptime Devices  
Urban Armor Gear\*  
USSI  
Unity Associates  
V5\*  
Vantec  
Vation Ventures  
Vault\*  
VCOM - Hamilton Buhl  
VDO360  
Velocix  
Victorinox  
Viper Central  
VIO  
Vizequest  
Viziflex  
VM Electronics  
Vorp Energy  
Vtech  
VuPoint\*  
VuRyte  
WARP/Triumph Boards  
VXL Instruments  
WASP  
WebPresent  
Winson International  
Wirexpress\*  
Wizard Wall  
Woodware Furniture  
Worthington Distribution  
Xi3\*  
Xband Cinema  
Xlore Technologies\*  
Xtreme Cables  
Yuneeq\*  
ZTE  
Zyxel Communications

\*Requires vendor authorization

### 1. COMPANY OVERVIEW

**Primary Name :** SYNEX CORPORATION  
**Alternate Name :** SYNEX CORPORATION  
**D-U-N-S® :** 11-237-5758  
**Address :** 39 Pelham Ridge Dr  
 Greenville, SC 29615  
**Telephone Number :** +1 (864) 349-4861

#### Past Performance Evaluation

**Report Date :** 03-04-2019  
**Order Number** 4287712

#### Company Information

**Year Started:**  
**Year of Current Control:**  
**Annual Sales:**  
**Total Employees:** 1700  
**SIC/Line of Business:** 7389/Business services, nec

### 2. SUPPLIER PERFORMANCE RATINGS

The supplier's overall performance rating is an assessment of predicted performance. Ratings are on a scale from 0 to 100, where 100 represents the highest level of customer satisfaction. The SIC-level benchmark indicates how the supplier's overall performance rating ranks in comparison against peers.

#### Overall Performance Rating

93



Overall, how satisfied do you feel about the performance of this company during this transaction?

Bottom

SIC:

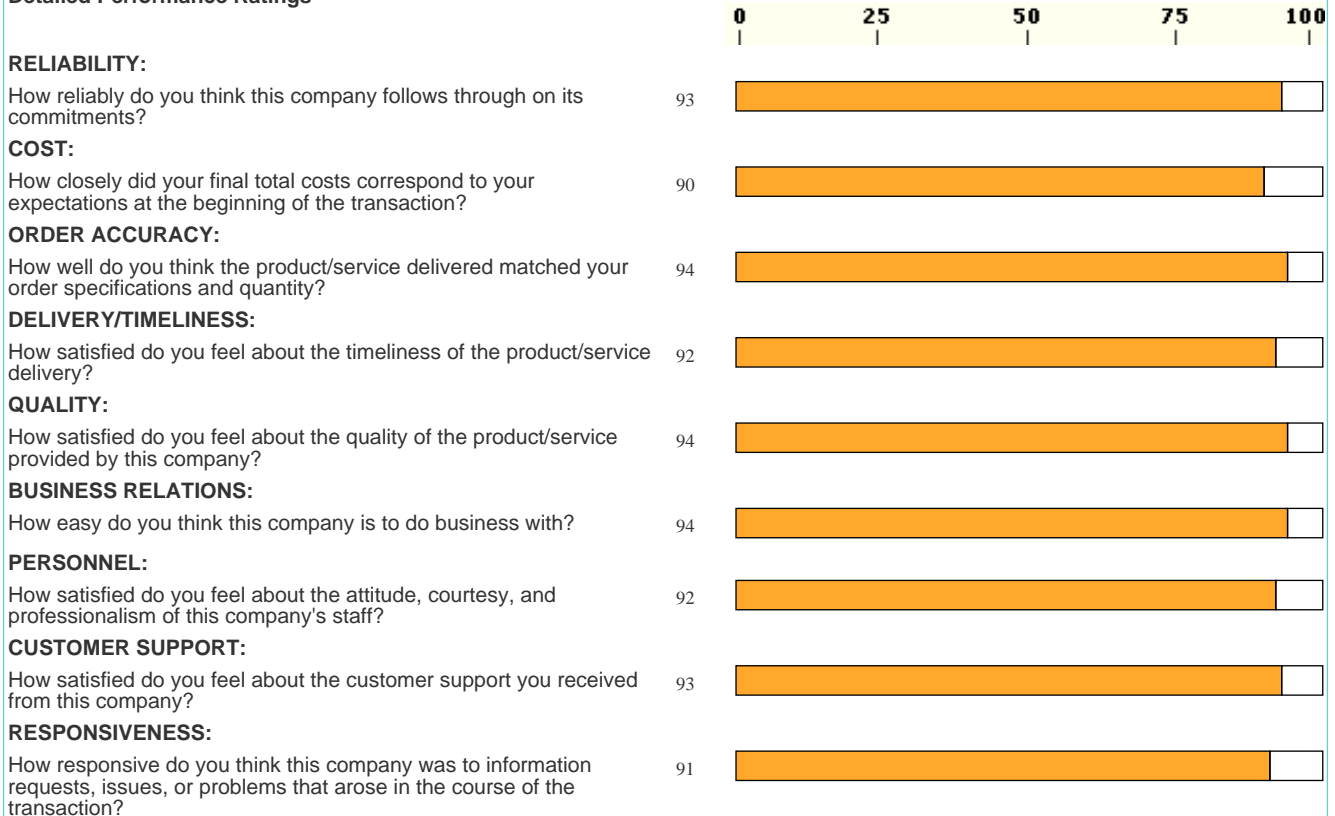
#### SIC/Quintile



Top

7389/Business services, nec

#### Detailed Performance Ratings





## Past Performance Evaluation

Business Name : SYNnex CORPORATION

D-U-N-S® : 11-237-5758

Report Date : 03-04-2019

### 3. DISTRIBUTION OF FEEDBACK

This supplier's ratings were based in part on survey feedback from past customers. This chart provides a breakdown of the survey responses received from customers in the last 12 months. For each of the survey questions, the responses, which were provided on a 0 to 10 scale, are categorized as "positive" (9 to 10), "neutral" (5 to 8), or "negative" (0 to 4). All Customer feedback is provided confidentially; individual reference responses are not disclosed.

The percentages of responses falling into each category are shown below.



### 4. CUSTOMER REFERENCES SURVEYED

The most recent feedback obtained on this supplier came from companies in the following industries.

#### SIC/Line of Business:

7379/Computer related maintenance services	8748/Business consulting, nec
5064/Electrical appliances, television and radio	3577/Readers, sorters, or inscribers, magnetic ink
5045/Computers, peripherals, and software	7372/Business oriented computer software
3651/Household audio and video equipment	5044/Photocopy machines
7373/Systems integration services	5961/Computer software, mail order
3577/Optical scanning devices	5734/Computer and software stores
5044/Office equipment	5045/Computer peripheral equipment
3577/Printers, computer	5734/Computer software and accessories
5045/Computer software	5961/Computers and peripheral equipment, mail order
7373/Computer integrated systems design	

Total number of surveys completed : 34.

**Note: The supplier ratings set forth above incorporate the responses and performance opinions of the surveyed customer references and not those of Dun & Bradstreet. Some references may not have provided ratings for all performance aspects.**

The report may not be reproduced in whole or part in any manner whatsoever.

## TAB 8 – VALUE ADDED PRODUCTS AND SERVICES

---

See attached SYNEX Services pdf.



## Tab 9 – Required Documents

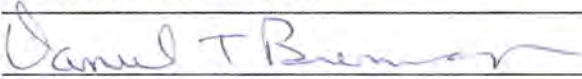
---

- ◆ Clean Air and Water Act / Debarment Notice
- ◆ Contractors Requirements
- ◆ Antitrust Certification Statements
- ◆ FEMA Standard Terms and Conditions Addendum for Contracts and Grants
- ◆ Required Clauses for Federal Assistance by FTA
- ◆ State Notice Addendum

## **Clean Air and Water Act & Debarment Notice**

I, the Vendor, am in compliance with all applicable standards, orders or regulations issued pursuant to the Clean Air Act of 1970, as Amended (42 U.S. C. 1857 (h)), Section 508 of the Clean Water Act, as amended (33 U.S.C. 1368), Executive Order 117389 and Environmental Protection Agency Regulation, 40 CFR Part 15 as required under OMB Circular A-102, Attachment O, Paragraph 14 (1) regarding reporting violations to the grantor agency and to the United States Environment Protection Agency Assistant Administrator for the Enforcement.

I hereby further certify that my company has not been debarred, suspended or otherwise ineligible for participation in Federal Assistance programs under Executive Order 12549, "Debarment and Suspension", as described in the Federal Register and Rules and Regulations

Potential Vendor	SYNNEX Corporation
Print Name	Daniel T. Brennan
Address	39 Pelham Ridge Drive
City, State, Zip	Greenville, SC 29615
Authorized signature	
Date	7/18/2019

## **Contractor Requirements**

### **Contractor Certification Contractor's Employment Eligibility**

By entering the contract, Contractor warrants compliance with the Federal Immigration and Nationality Act (FINA), and all other federal and state immigration laws and regulations. The Contractor further warrants that it is in compliance with the various state statutes of the states it is will operate this contract in.

Participating Government Entities including School Districts may request verification of compliance from any Contractor or subcontractor performing work under this Contract. These Entities reserve the right to confirm compliance in accordance with applicable laws.

Should the Participating Entities suspect or find that the Contractor or any of its subcontractors are not in compliance, they may pursue any and all remedies allowed by law, including, but not limited to: suspension of work, termination of the Contract for default, and suspension and/or debarment of the Contractor. All costs necessary to verify compliance are the responsibility of the Contractor.

The offeror complies and maintains compliance with the appropriate statutes which requires compliance with federal immigration laws by State employers, State contractors and State subcontractors in accordance with the E-Verify Employee Eligibility Verification Program.

Contractor shall comply with governing board policy of the NCPA Participating entities in which work is being performed

#### **Fingerprint & Background Checks**

If required to provide services on school district property at least five (5) times during a month, contractor shall submit a full set of fingerprints to the school district if requested of each person or employee who may provide such service. Alternately, the school district may fingerprint those persons or employees. An exception to this requirement may be made as authorized in Governing Board policy. The district shall conduct a fingerprint check in accordance with the appropriate state and federal laws of all contractors, subcontractors or vendors and their employees for which fingerprints are submitted to the district. Contractor, subcontractors, vendors and their employees shall not provide services on school district properties until authorized by the District.

The offeror shall comply with fingerprinting requirements in accordance with appropriate statutes in the state in which the work is being performed unless otherwise exempted.

Contractor shall comply with governing board policy in the school district or Participating Entity in which work is being performed

#### **Business Operations in Sudan, Iran**

In accordance with A.R.S. 35-391 and A.R.S. 35-393, the Contractor hereby certifies that the contractor does not have scrutinized business operations in Sudan and/or Iran.

Authorized signature




Date

7/18/2019

## **Antitrust Certification Statements (Tex. Government Code § 2155.005)**

I affirm under penalty of perjury of the laws of the State of Texas that:

- (1) I am duly authorized to execute this contract on my own behalf or on behalf of the company, corporation, firm, partnership or individual (Company) listed below;
- (2) In connection with this bid, neither I nor any representative of the Company has violated any provision of the Texas Free Enterprise and Antitrust Act, Tex. Bus. & Comm. Code Chapter 15;
- (3) In connection with this bid, neither I nor any representative of the Company has violated any federal antitrust law; and
- (4) Neither I nor any representative of the Company has directly or indirectly communicated any of the contents of this bid to a competitor of the Company or any other company, corporation, firm, partnership or individual engaged in the same line of business as the Company.

Company name	SYNNEX Corporation
Address	39 Pelham Ridge Drive
City/State/Zip	Greenville, SC 29615
Telephone No.	864-349-4801
Fax No.	510-360-6613
Email address	danielbr@synnex.com
Printed name	Daniel T. Brennan
Position with company	Vice President & Senior Counsel
Authorized signature	



## **FEMA Standard Terms and Conditions Addendum for Contracts and Grants**

If any purchase made under the Master Agreement is funded in whole or in part by Federal Emergency Management Agency ("FEMA") grants, Contractor shall comply with all federal laws and regulations applicable to the receipt of FEMA grants, including, but not limited to the contractual procedures set forth in Title 44 of the Code of Federal Regulations, Part 13 ("44 CFR 13").

In addition, Contractor agrees to the following specific provisions:

- 1) Pursuant to 44 CFR 13.36(i)(1), University is entitled to exercise all administrative, contractual, or other remedies permitted by law to enforce Contractor's compliance with the terms of this Master Agreement, including but not limited to those remedies set forth at 44 CFR 13.43.
- 2) Pursuant to 44 CFR 13.36(i)(2), University may terminate the Master Agreement for cause or convenience in accordance with the procedures set forth in the Master Agreement and those provided by 44 CFR 13.44.
- 3) Pursuant to 44 CFR 13.36(i)(3)-(6)(12), and (13), Contractor shall comply with the following federal laws:
  - a. Executive Order 11246 of September 24, 1965, entitled "Equal Employment Opportunity," as amended by Executive Order 11375 of October 13, 1967, and as supplemented in Department of Labor ("DOL") regulations (41 CFR Ch. 60);
  - b. Copeland "Anti-Kickback" Act (18 U.S.C. 874), as supplemented in DOL regulations (29 CFR Part 3);
  - c. Davis-Bacon Act (40 U.S.C. 276a-276a-7) as supplemented by DOL regulations (29 CFR Part 5);
  - d. Section 103 and 107 of the Contract Work Hours and Safety Standards Act (40 U.S.C. 327-30) as supplemented by DOL regulations (29 CFR Part 5);
  - e. Section 306 of the Clean Air Act (42 U.S.C. 1857(h), section 508 of the Clean Water Act (33 U.S.C. 1368), Executive Order 11738, and Environmental Protection Agency regulations (40 CFR part 15); and
  - f. Mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act (Pub. L.94-163, 89 Stat. 871).
- 4) Pursuant to 44 CFR 13.36(i)(7), Contractor shall comply with FEMA requirements and regulations pertaining to reporting, including but not limited to those set forth at 44 CFR 40 and 41.
- 5) Pursuant to 44 CFR 13.36(i)(8), Contractor agrees to the following provisions regarding patents:
  - a. All rights to inventions and/or discoveries that arise or are developed, in the course of or under this Agreement, shall belong to the participating agency and be disposed of in accordance with the participating agency's policy. The participating agency, at its own discretion, may file for patents in connection with all rights to any such inventions and/or discoveries.
- 6) Pursuant to 44 CFR 13.36(i)(9), Contractor agrees to the following provisions, regarding copyrights:
  - a. If this Agreement results in any copyrightable material or inventions, in accordance with 44 CFR 13.34, FEMA reserves a royalty-free, nonexclusive, and irrevocable license to reproduce, publish or otherwise use, for Federal Government purposes:
    - 1) The copyright in any work developed under a grant or contract; and
    - 2) Any rights of copyright to which a grantee or a contractor purchases ownership with grant support.
- 7) Pursuant to 44 CFR 13.36(i)(10), Contractor shall maintain any books, documents, papers, and records of the Contractor which are directly pertinent to this Master Agreement. At any time during normal business hours and as often as the participating agency deems necessary, Contractor shall permit participating agency, FEMA, the Comptroller General of United States, or any of their duly authorized representatives to inspect and photocopy such records for the purpose of making audit, examination, excerpts, and transcriptions.
- 8) Pursuant to 44 CFR 13.36(i)(11), Contractor shall retain all required records for three years after FEMA or participating agency makes final payments and all other pending matters are closed. In addition, Contractor shall comply with record retention requirements set forth in 44 CFR 13.42.

# **Required Clauses for Federal Assistance provided by FTA**

## **ACCESS TO RECORDS AND REPORTS**

Contractor agrees to:

- a) Maintain all books, records, accounts and reports required under this Contract for a period of not less than three (3) years after the date of termination or expiration of this Contract or any extensions thereof except in the event of litigation or settlement of claims arising from the performance of this Contract, in which case Contractor agrees to maintain same until Public Agency, the FTA Administrator, the Comptroller General, or any of their duly authorized representatives, have disposed of all such litigation, appeals, claims or exceptions related thereto.
- b) Permit any of the foregoing parties to inspect all work, materials, payrolls, and other data and records with regard to the Project, and to audit the books, records, and accounts with regard to the Project and to reproduce by any means whatsoever or to copy excerpts and transcriptions as reasonably needed for the purpose of audit and examination.

*FTA does not require the inclusion of these requirements of Article 1.01 in subcontracts. Reference 49 CFR 18.39 (i)(11).*

## **CIVIL RIGHTS / TITLE VI REQUIREMENTS**

- 1) Non-discrimination. In accordance with Title VI of the Civil Rights Act of 1964, as amended, 42 U.S.C. § 2000d, Section 303 of the Age Discrimination Act of 1975, as amended, 42 U.S.C. § 6102, Section 202 of the Americans with Disabilities Act of 1990, as amended, 42 U.S.C. § 12132, and Federal Transit Law at 49 U.S.C. § 5332, Contractor or subcontractor agrees that it will not discriminate against any employee or applicant for employment because of race, color, creed, national origin, sex, marital status age, or disability. In addition, Contractor agrees to comply with applicable Federal implementing regulations and other implementing requirements FTA may issue.
- 2) Equal Employment Opportunity. The following Equal Employment Opportunity requirements apply to this Contract:
  - a. Race, Color, Creed, National Origin, Sex. In accordance with Title VII of the Civil Rights Act, as amended, 42 U.S.C. § 2000e, and Federal Transit Law at 49 U.S.C. § 5332, the Contractor agrees to comply with all applicable Equal Employment Opportunity requirements of U.S. Dept. of Labor regulations, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor, 41 CFR, Parts 60 et seq., and with any applicable Federal statutes, executive orders, regulations, and Federal policies that may in the future affect construction activities undertaken in the course of this Project. Contractor agrees to take affirmative action to ensure that applicants are employed, and that employees are treated during employment, without regard to their race, color, creed, national origin, sex, marital status, or age. Such action shall include, but not be limited to, the following: employment, upgrading, demotion or transfer, recruitment or recruitment advertising, layoff or termination, rates of pay or other forms of compensation; and selection for training, including apprenticeship. In addition, Contractor agrees to comply with any implementing requirements FTA may issue.
  - b. Age. In accordance with the Age Discrimination in Employment Act (ADEA) of 1967, as amended, 29 U.S.C. Sections 621 through 634, and Equal Employment Opportunity Commission (EEOC) implementing regulations, "Age Discrimination in Employment Act", 29 CFR Part 1625, prohibit employment discrimination by Contractor against individuals on the basis of age, including present and prospective

employees. In addition, Contractor agrees to comply with any implementing requirements FTA may issue.

- c. Disabilities. In accordance with Section 102 of the Americans with Disabilities Act of 1990, as amended (ADA), 42 U.S.C. Sections 12101 *et seq.*, prohibits discrimination against qualified individuals with disabilities in programs, activities, and services, and imposes specific requirements on public and private entities. Contractor agrees that it will comply with the requirements of the Equal Employment Opportunity Commission (EEOC), "Regulations to Implement the Equal Employment Provisions of the Americans with Disabilities Act," 29 CFR, Part 1630, pertaining to employment of persons with disabilities and with their responsibilities under Titles I through V of the ADA in employment, public services, public accommodations, telecommunications, and other provisions.
  - d. Segregated Facilities. Contractor certifies that their company does not and will not maintain or provide for their employees any segregated facilities at any of their establishments, and that they do not and will not permit their employees to perform their services at any location under the Contractor's control where segregated facilities are maintained. As used in this certification the term "segregated facilities" means any waiting rooms, work areas, restrooms and washrooms, restaurants and other eating areas, parking lots, drinking fountains, recreation or entertainment areas, transportation, and housing facilities provided for employees which are segregated by explicit directive or are in fact segregated on the basis of race, color, religion or national origin because of habit, local custom, or otherwise. Contractor agrees that a breach of this certification will be a violation of this Civil Rights clause.
- 3) Solicitations for Subcontracts, Including Procurements of Materials and Equipment. In all solicitations, either by competitive bidding or negotiation, made by Contractor for work to be performed under a subcontract, including procurements of materials or leases of equipment, each potential subcontractor or supplier shall be notified by Contractor of Contractor's obligations under this Contract and the regulations relative to non-discrimination on the grounds of race, color, creed, sex, disability, age or national origin.
  - 4) Sanctions of Non-Compliance. In the event of Contractor's non-compliance with the non-discrimination provisions of this Contract, Public Agency shall impose such Contract sanctions as it or the FTA may determine to be appropriate, including, but not limited to: 1) Withholding of payments to Contractor under the Contract until Contractor complies, and/or; 2) Cancellation, termination or suspension of the Contract, in whole or in part.

*Contractor agrees to include the requirements of this clause in each subcontract financed in whole or in part with Federal assistance provided by FTA, modified only if necessary to identify the affected parties.*

#### **DISADVANTAGED BUSINESS PARTICIPATION**

This Contract is subject to the requirements of Title 49, Code of Federal Regulations, Part 26, "*Participation by Disadvantaged Business Enterprises in Department of Transportation Financial Assistance Programs*", therefore, it is the policy of the Department of Transportation (DOT) to ensure that Disadvantaged Business Enterprises (DBEs), as defined in 49 CFR Part 26, have an equal opportunity to receive and participate in the performance of DOT-assisted contracts.

- 1) Non-Discrimination Assurances. Contractor or subcontractor shall not discriminate on the basis of race, color, national origin, or sex in the performance of this Contract. Contractor shall carry out all applicable requirements of 49 CFR Part 26 in the award and administration of DOT-assisted contracts. Failure by Contractor to carry out these requirements is a material breach of this Contract, which may result in the termination of this Contract or other such remedy as public agency deems appropriate. Each subcontract Contractor signs with a subcontractor must include the assurance in this paragraph. (See 49 CFR 26.13(b)).

- 2) **Prompt Payment.** Contractor is required to pay each subcontractor performing Work under this prime Contract for satisfactory performance of that work no later than thirty (30) days after Contractor's receipt of payment for that Work from public agency. In addition, Contractor is required to return any retainage payments to those subcontractors within thirty (30) days after the subcontractor's work related to this Contract is satisfactorily completed and any liens have been secured. Any delay or postponement of payment from the above time frames may occur only for good cause following written approval of public agency. This clause applies to both DBE and non-DBE subcontractors. Contractor must promptly notify public agency whenever a DBE subcontractor performing Work related to this Contract is terminated or fails to complete its Work, and must make good faith efforts to engage another DBE subcontractor to perform at least the same amount of work. Contractor may not terminate any DBE subcontractor and perform that Work through its own forces, or those of an affiliate, without prior written consent of public agency.
- 3) **DBE Program.** In connection with the performance of this Contract, Contractor will cooperate with public agency in meeting its commitments and goals to ensure that DBEs shall have the maximum practicable opportunity to compete for subcontract work, regardless of whether a contract goal is set for this Contract. Contractor agrees to use good faith efforts to carry out a policy in the award of its subcontracts, agent agreements, and procurement contracts which will, to the fullest extent, utilize DBEs consistent with the efficient performance of the Contract.

### **ENERGY CONSERVATION REQUIREMENTS**

Contractor agrees to comply with mandatory standards and policies relating to energy efficiency which are contained in the State energy conservation plans issued under the Energy Policy and Conservation Act, as amended, 42 U.S.C. Sections 6321 *et seq.* and 41 CFR Part 301-10.

### **FEDERAL CHANGES**

Contractor shall at all times comply with all applicable FTA regulations, policies, procedures and directives, including without limitation those listed directly or by reference in the Contract between public agency and the FTA, as they may be amended or promulgated from time to time during the term of this contract. Contractor's failure to so comply shall constitute a material breach of this Contract.

### **INCORPORATION OF FEDERAL TRANSIT ADMINISTRATION (FTA) TERMS**

The provisions include, in part, certain Standard Terms and Conditions required by the U.S. Department of Transportation (DOT), whether or not expressly set forth in the preceding Contract provisions. All contractual provisions required by the DOT, as set forth in the most current FTA Circular 4220.1F, dated November 1, 2008, are hereby incorporated by reference. Anything to the contrary herein notwithstanding, all FTA mandated terms shall be deemed to control in the event of a conflict with other provisions contained in this Contract. Contractor agrees not to perform any act, fail to perform any act, or refuse to comply with any public agency requests that would cause public agency to be in violation of the FTA terms and conditions.

### **NO FEDERAL GOVERNMENT OBLIGATIONS TO THIRD PARTIES**

Agency and Contractor acknowledge and agree that, absent the Federal Government's express written consent and notwithstanding any concurrence by the Federal Government in or approval of the solicitation or award of the underlying Contract, the Federal Government is not a party to this Contract and shall not be subject to any obligations or liabilities to agency, Contractor, or any other party (whether or not a party to that contract) pertaining to any matter resulting from the underlying Contract.



*Contractor agrees to include the above clause in each subcontract financed in whole or in part with federal assistance provided by the FTA. It is further agreed that the clause shall not be modified, except to identify the subcontractor who will be subject to its provisions.*

#### **PROGRAM FRAUD AND FALSE OR FRAUDULENT STATEMENTS**

Contractor acknowledges that the provisions of the Program Fraud Civil Remedies Act of 1986, as amended, 31 U.S.C. §§ 3801 et seq. and U.S. DOT regulations, "Program Fraud Civil Remedies," 49 CFR Part 31, apply to its actions pertaining to this Contract. Upon execution of the underlying Contract, Contractor certifies or affirms the truthfulness and accuracy of any statement it has made, it makes, it may make, or causes to be made, pertaining to the underlying Contract or the FTA assisted project for which this Contract Work is being performed.

In addition to other penalties that may be applicable, Contractor further acknowledges that if it makes, or causes to be made, a false, fictitious, or fraudulent claim, statement, submission, or certification, the Federal Government reserves the right to impose the penalties of the Program Fraud Civil Remedies Act of 1986 on Contractor to the extent the Federal Government deems appropriate.

Contractor also acknowledges that if it makes, or causes to be made, a false, fictitious, or fraudulent claim, statement, submission, or certification to the Federal Government under a contract connected with a project that is financed in whole or in part with Federal assistance originally awarded by FTA under the authority of 49 U.S.C. § 5307, the Government reserves the right to impose the penalties of 18 U.S.C. § 1001 and 49 U.S.C. § 5307 (n)(1) on the Contractor, to the extent the Federal Government deems appropriate.

*Contractor agrees to include the above clauses in each subcontract financed in whole or in part with Federal assistance provided by FTA. It is further agreed that the clauses shall not be modified, except to identify the subcontractor who will be subject to the provisions.*

## **State Notice Addendum**

The National Cooperative Purchasing Alliance (NCPA), on behalf of NCPA and its current and potential participants to include all county, city, special district, local government, school district, private K-12 school, higher education institution, state, tribal government, other government agency, healthcare organization, nonprofit organization and all other Public Agencies located nationally in all fifty states, issues this Request for Proposal (RFP) to result in a national contract.

For your reference, the links below include some, but not all, of the entities included in this proposal:

[http://www.usa.gov/Agencies/Local\\_Government/Cities.shtml](http://www.usa.gov/Agencies/Local_Government/Cities.shtml)

<http://nces.ed.gov/globallocator/>

<https://harvester.census.gov/imls/search/index.asp>

<http://nccsweb.urban.org/PubApps/search.php>

<http://www.usa.gov/Government/Tribal-Sites/index.shtml>

<http://www.usa.gov/Agencies/State-and-Territories.shtml>

<http://www.nreca.coop/about-electric-cooperatives/member-directory/>

<https://sos.oregon.gov/blue-book/Pages/state.aspx>

<https://portal.ehawaii.gov/government/>

<https://access.wa.gov/governmentagencies.html>